



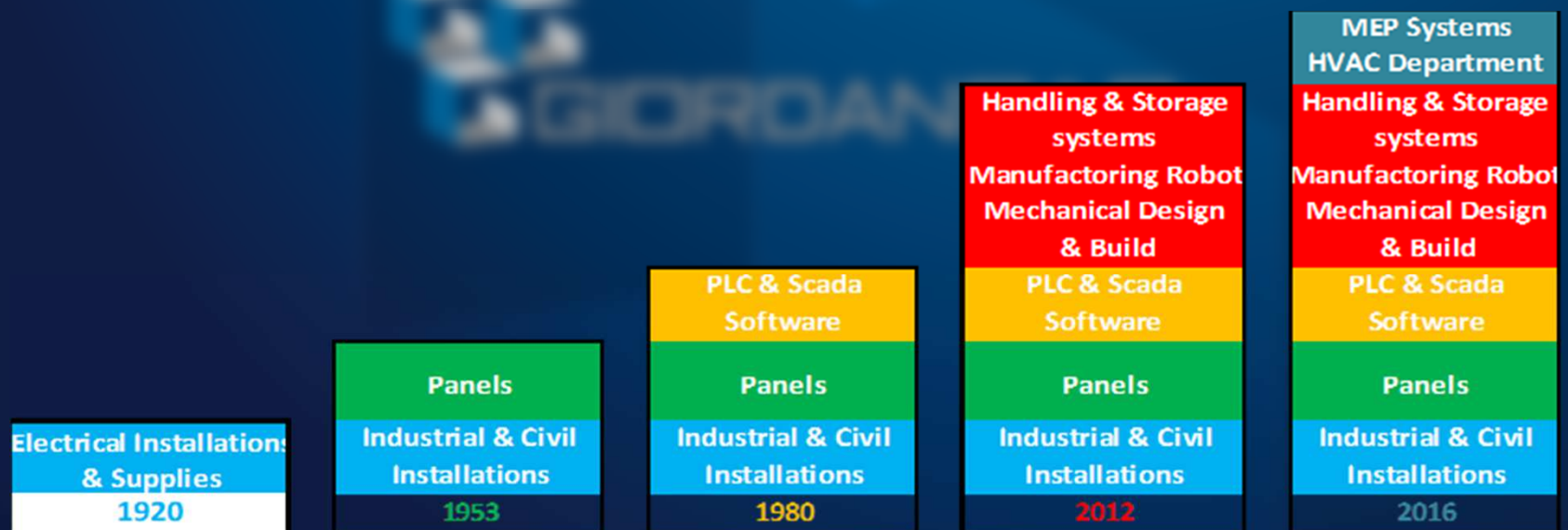
GIORDANO & C

*«Quality means doing it right when
no one is looking»*

H. Ford



Know How Through The Years



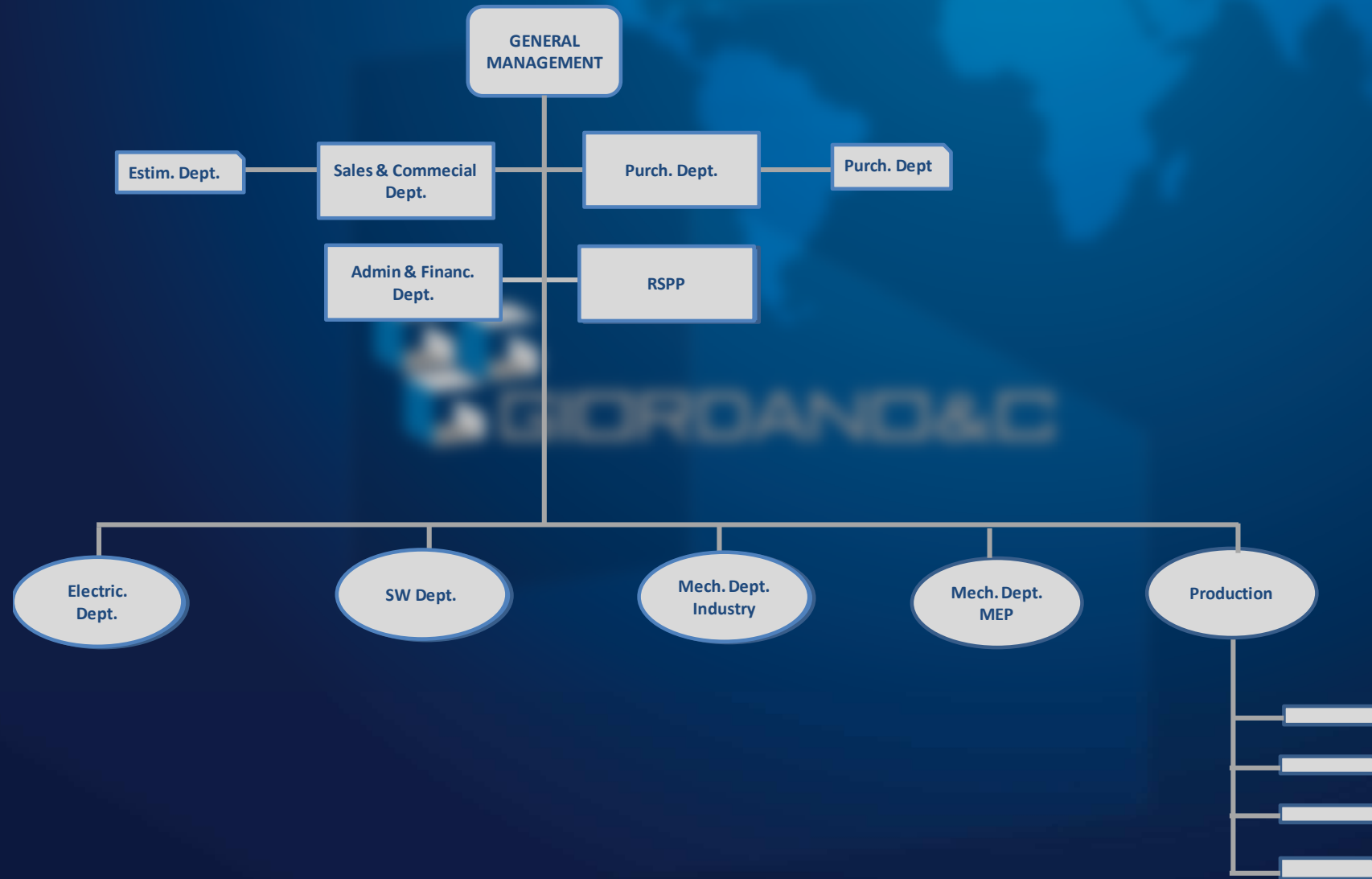
The Market Needs...



...and how we faced them.



1) Organization Chart & Flow



Faster, Stronger, Better!

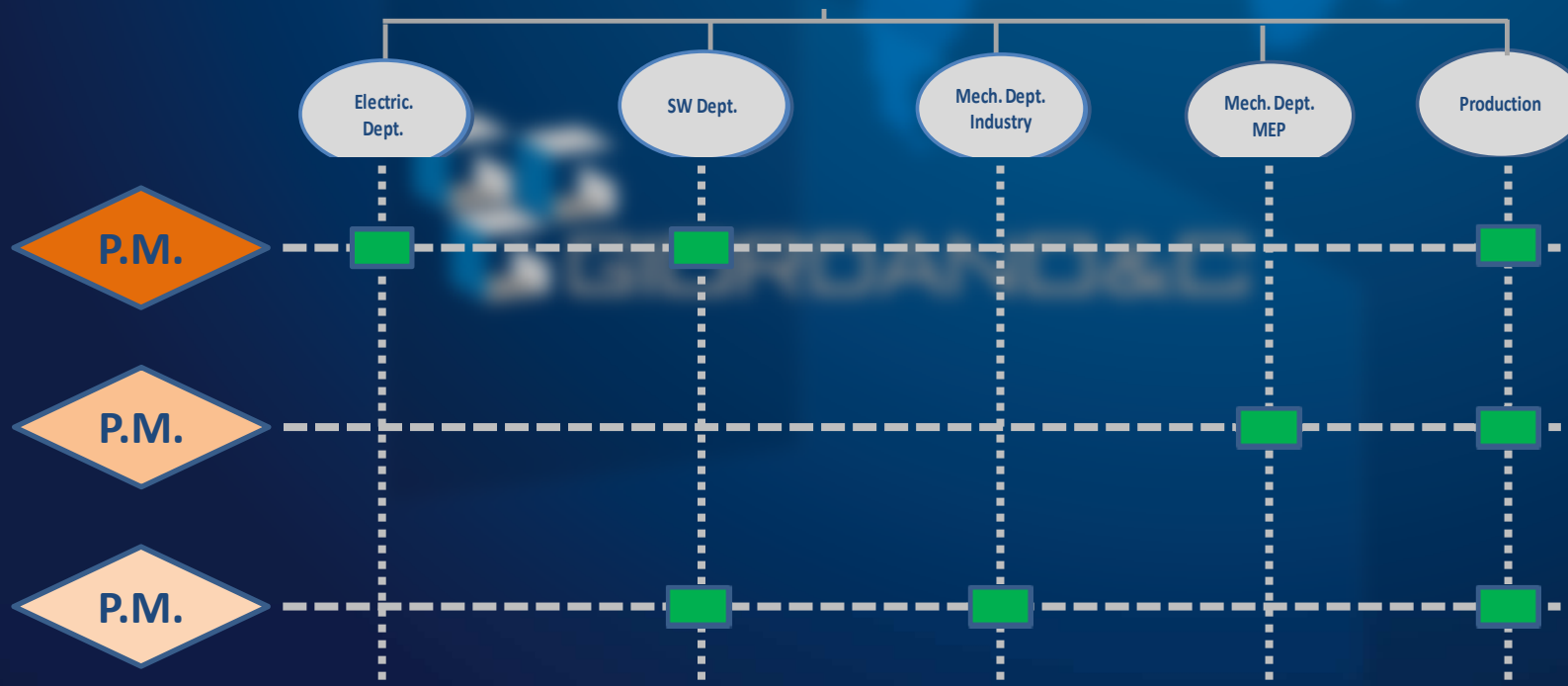


2) B.U.: efforts focus

COMMERCIAL & SALES DEPT.

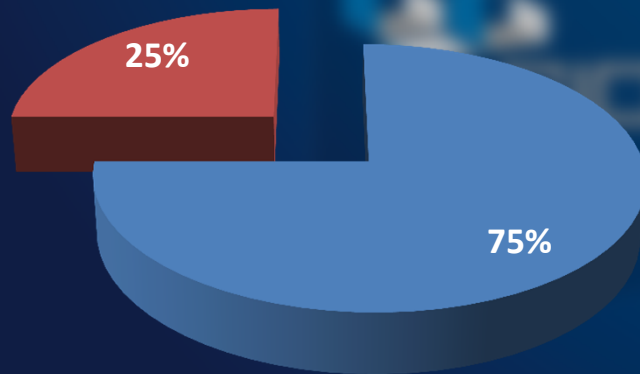
Infrastructure (MEP)	Industrial
<ul style="list-style-type: none">• Abroad• MEP Contracts• No Italian PA• Sub-contractors & Local Companies	<ul style="list-style-type: none">• Tyre• Food• Turnkey Systems• Automation (Handling, Storage, Process)

3) Project Management

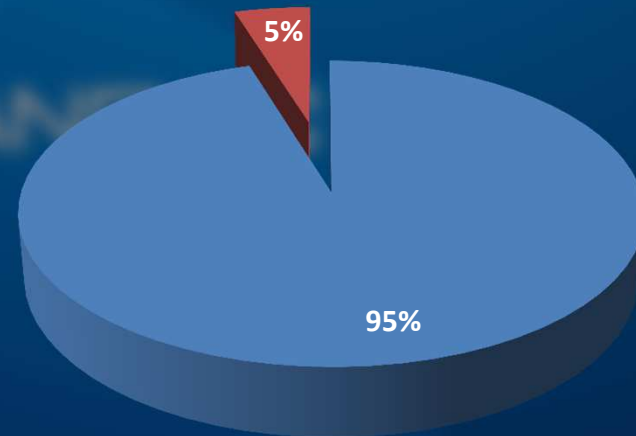


4) Sustainable Growth

2016 Bank Credite Use

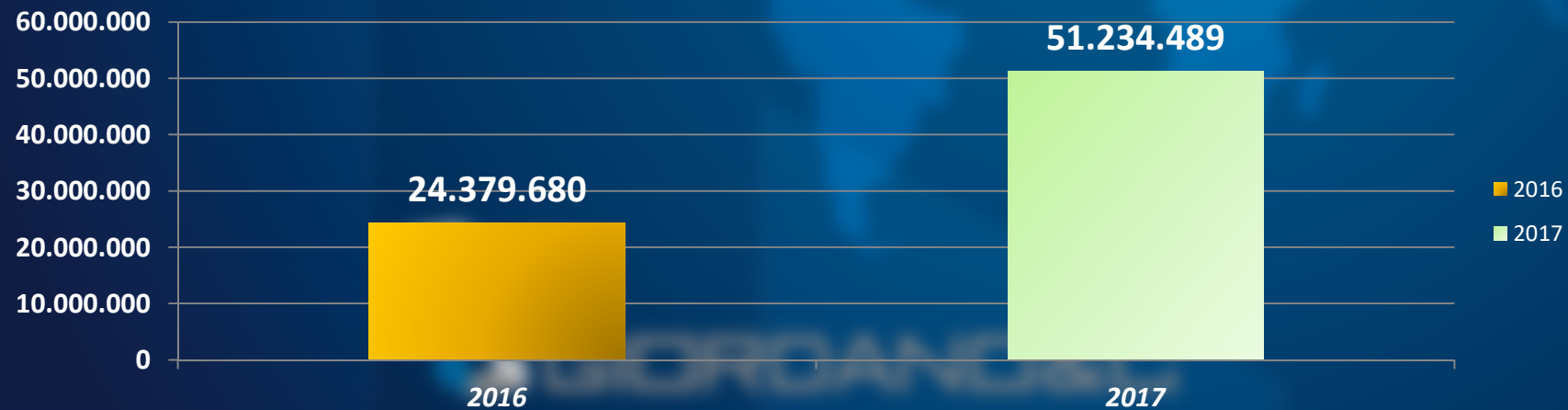


2017 Bank Credite Use



WHAT WE GOT !

Acquired Orders



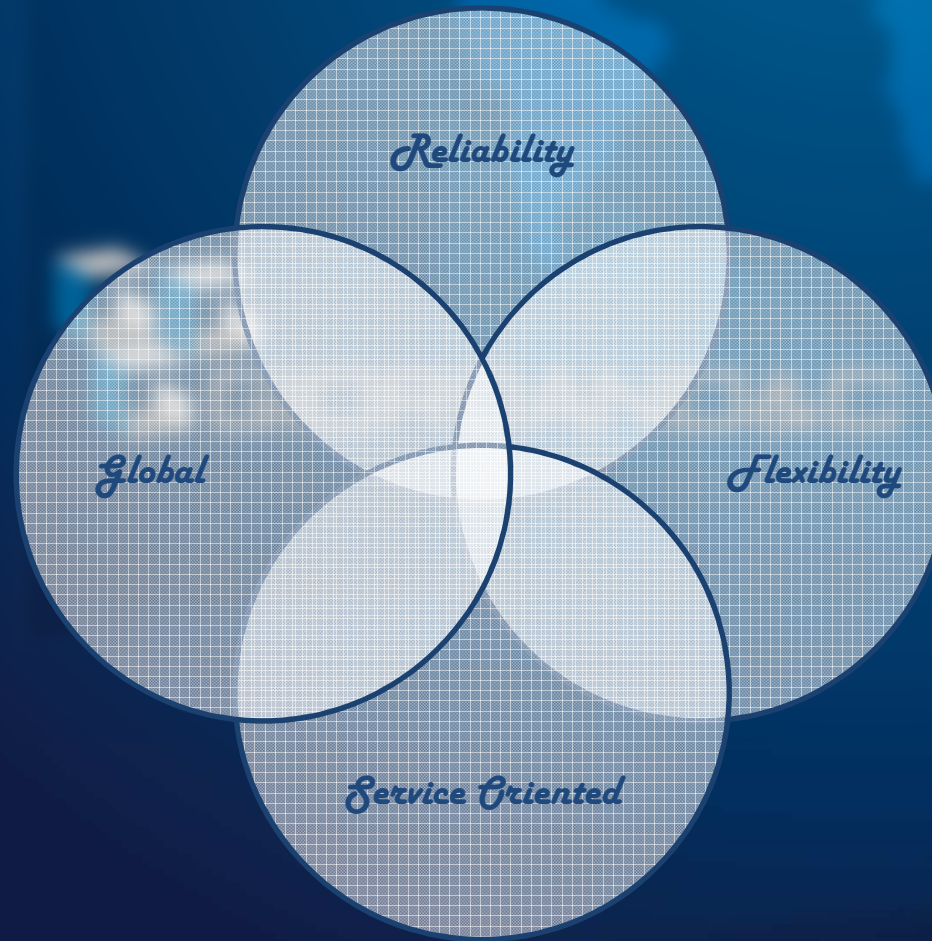
Turnover



Old & New Targets



Since 1924....and still counting.



Food

Chemical

Infrastructure

Industrial

Glass

Automotive & Tyre



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Thank you.