Communicating a big science project

The case of the European Southern Observatory

Lars Lindberg Christensen, Head of ESO Outreach







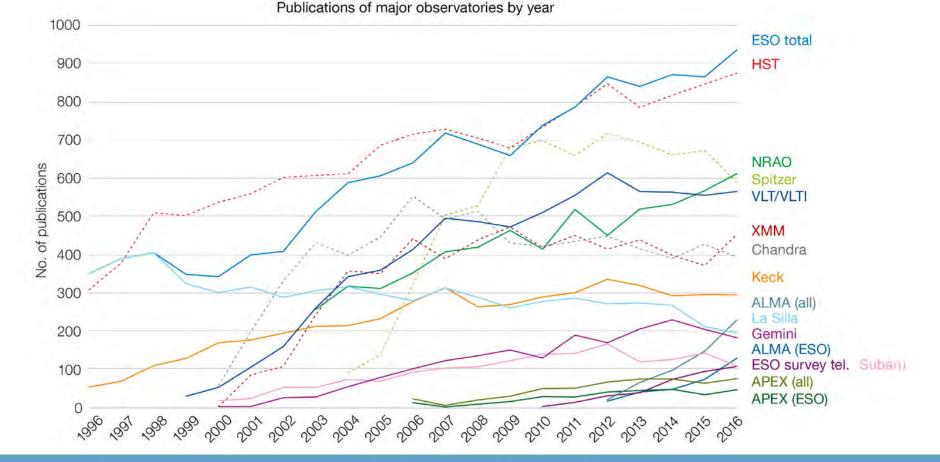




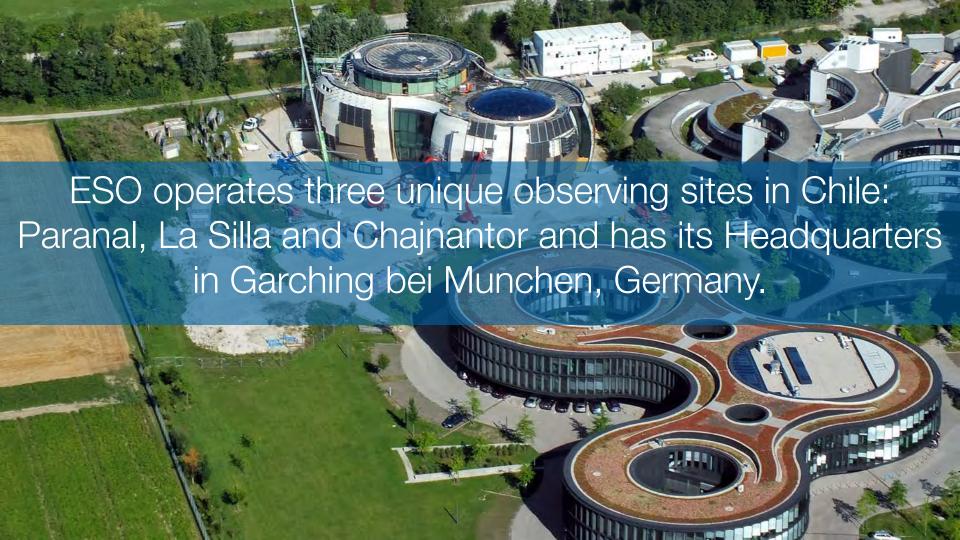








Since 1996, ESO has been the most productive ground-based observatory in the world — and most of the time, even more productive than Hubble.





The **BEST** atmospheric conditions Over 300 clear nights per year Political and economical stability Free from radio interference and light pollution! Milky Way view is spectacular



La Silla

ESO's first observatory site





La Silla has been an ESO stronghold since the 1960s. Here, ESO operates two of the most productive 4-metre-class telescopes in the world.



With the 3.6-metre telescope + HARPS, the New Technology Telescope, and a host of national telescopes La Silla remains at the forefront of astronomy





About the VLT

VLT is located on Cerro Paranal, a 2600-metre mountain south of Antofagasta, Chile.

Arguably the world's most advanced visible-light astronomical observatory, a formidable science machine, and the most productive individual ground-based astronomical facility.



About the VLT

Four 8.2-metre Unit Telescopes, called Antu, Kueyen, Melipal, and Yepun

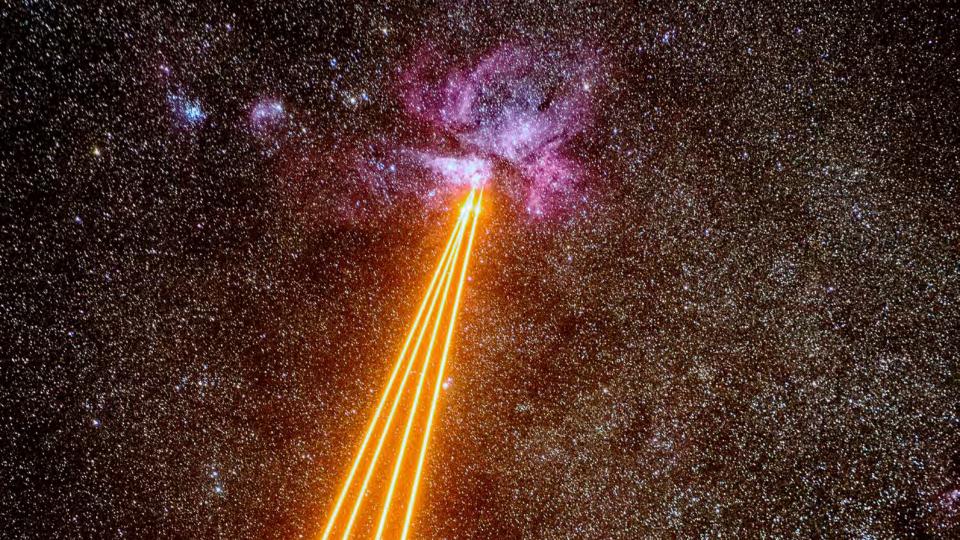
Four 1.8-metre movable Auxiliary Telescopes













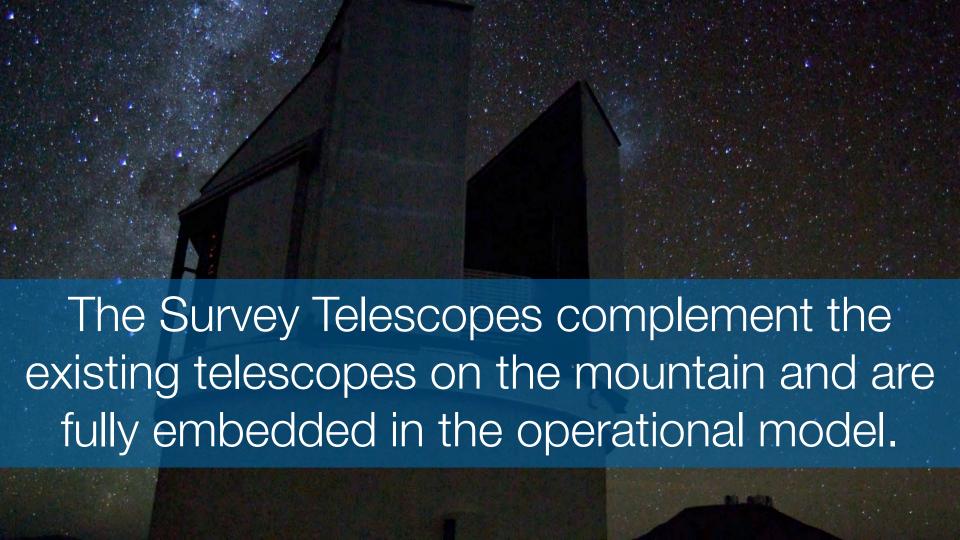


VLTI acts like a virtual 130-metre telescope







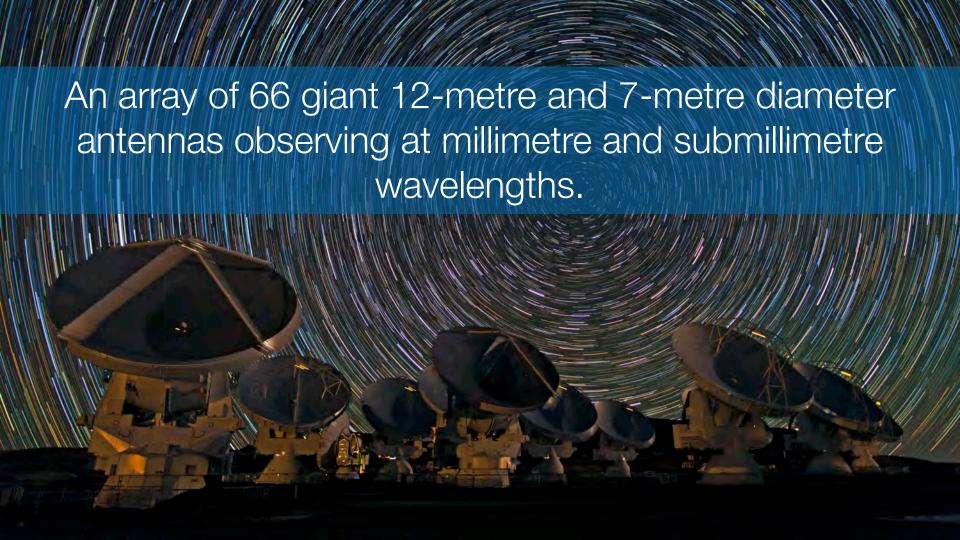


The Chajnantor Plateau

5000 metre altitude in the Atacama Desert

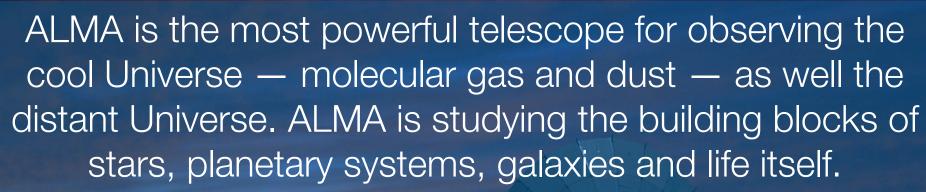






ALMA is the largest astronomical project in existence.







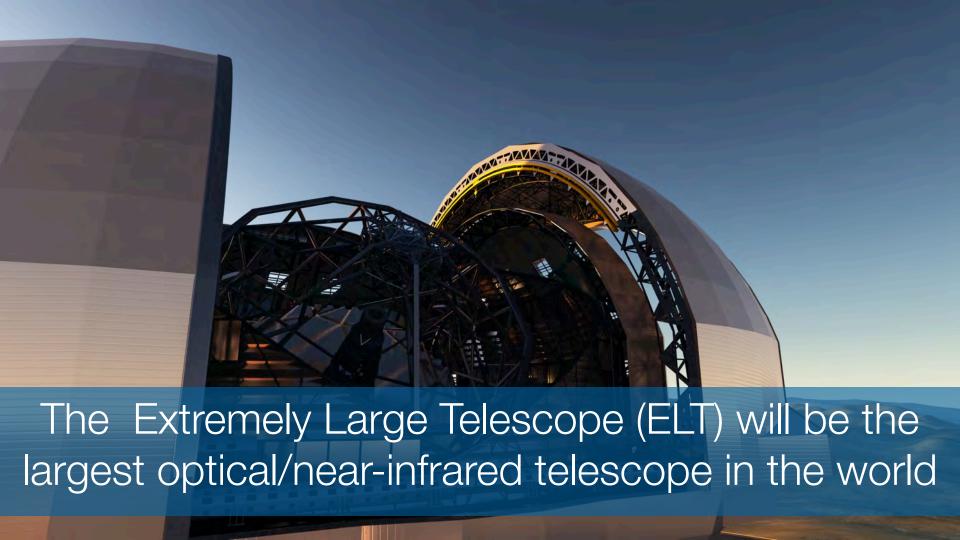


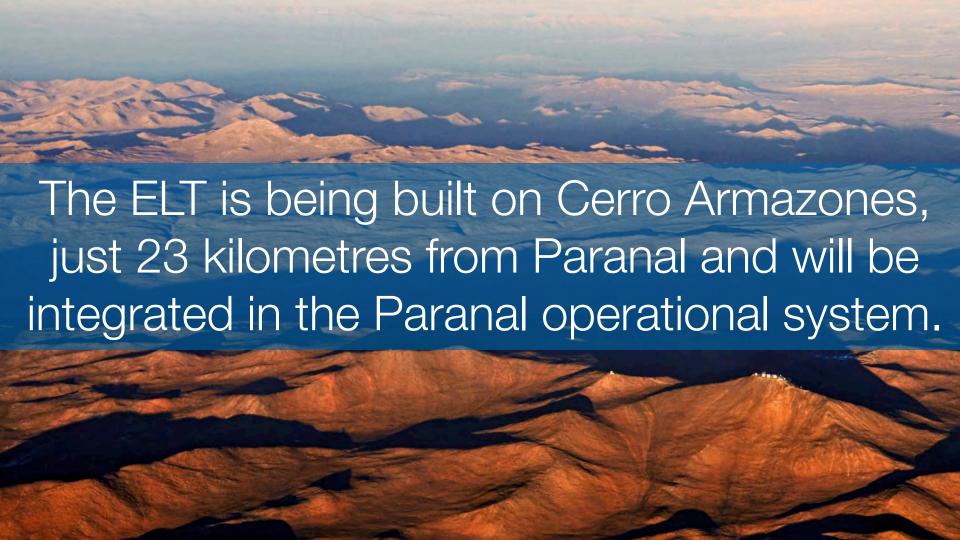
ALMA has a resolution up to ten times better than the NASA/ESA Hubble Space Telescope.



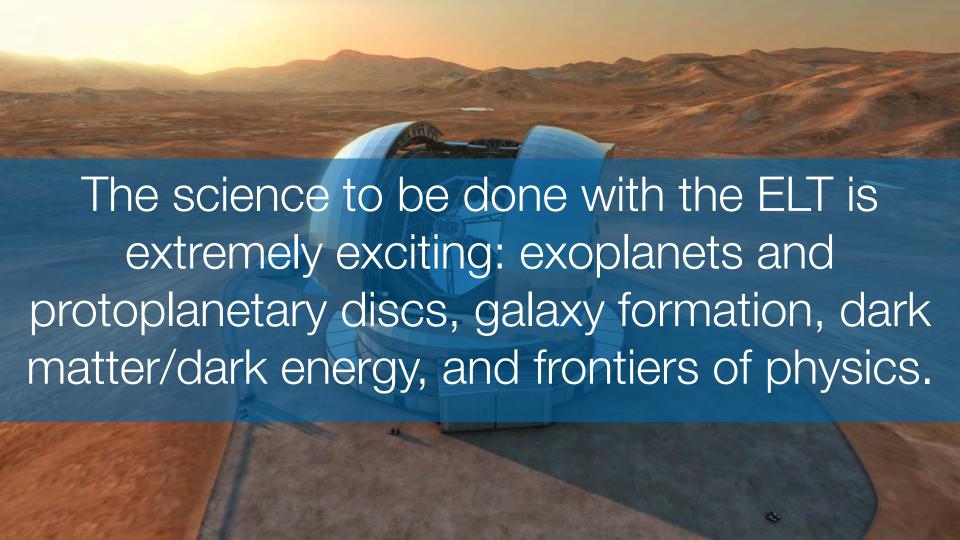




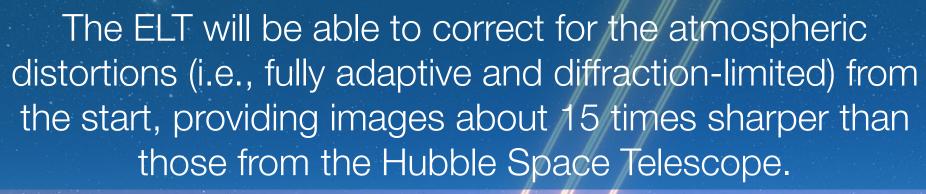


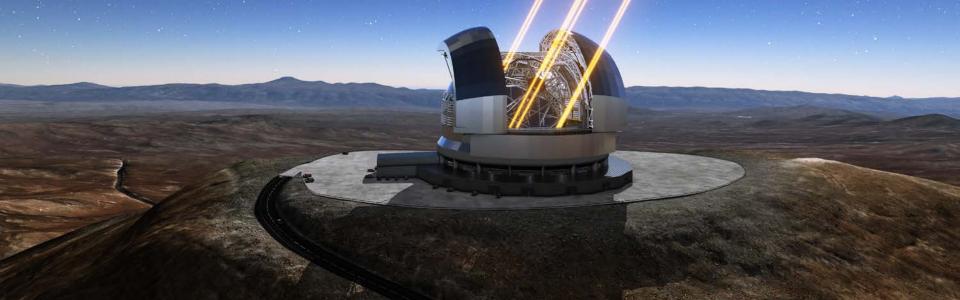






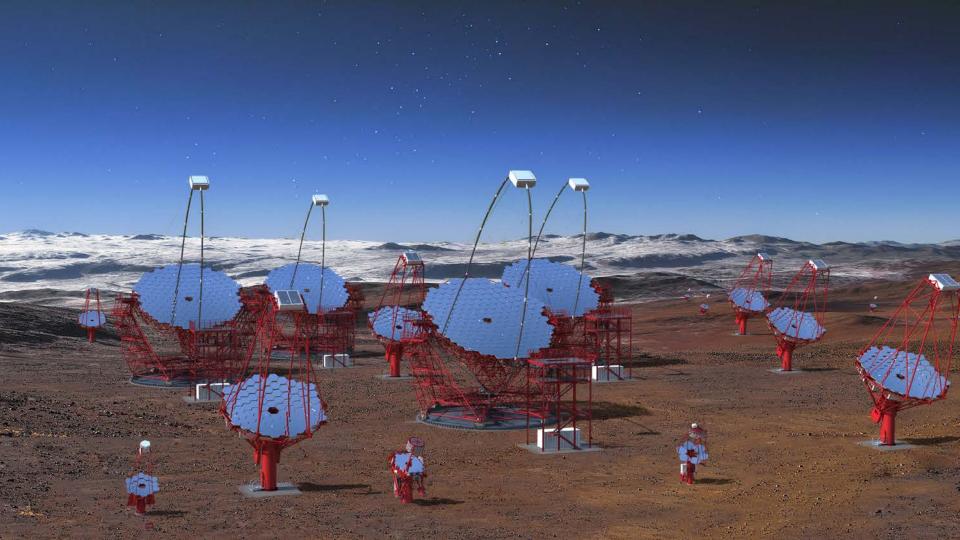












Why is astronomy the coolest science there is?

- One of the greatest adventures in the history of mankind
- ♦ Astronomy is visual!
- Space is an all-action, violent arena with exotic phenomena that are counter-intuitive, spectacular, mystifying, intriguing, dazzling, fascinating
- ♦ A large element of discovery
- The field is extremely fast moving, delivering new results on a daily basis
- → Touches the largest philosophical questions of the human race: Where do we come from? Where will we end? How did life arise? Is there life elsewhere in the Universe?
- ♦ Astronomy can lead the way for other natural sciences and be a frontrunner in science communication



Why science communication?

- We live in an era of unprecedented scientific progress
- The growing impact of technology has brought science ever more into our daily lives
- Science directly influences the quality of people's lives
- It is difficult for laypeople to make informed decisions about these issues
- Recruitment for a steady increasing need for S&T manpower in a globalizing world
- → To inform the public about the unprecedented scientific progress
- → To continue recruiting new scientists and to stop the Brain-drain
- ♦ To support the funding loop



How to do proper institutional communication?

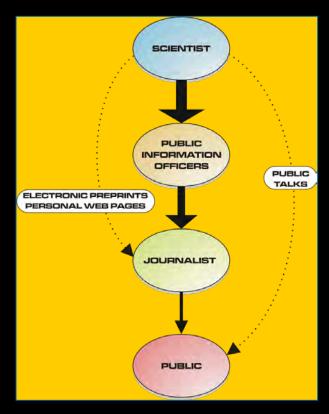
- ♦ Science communication as profession is a young trade
- ♦ A bridge between the scientific community and the outside world
- The scientists and the journalist are the two important start and endpoints, but the communicator can often plat a pivotal role as bridge (this does not diminish the role of the scientist)
- ♦ US vs. European way of doing this
- ⇒ Professional outlets, i.e. "communication offices"
- Communication offices are well-known and respected in industry, but have somewhat different mission in science and also live in a different organisational environments
- ♦ Professional = Properly funded



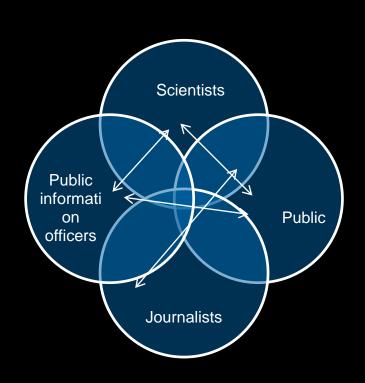
How to do proper institutional communication? Great stories, authenticity Good texts Great visuals Good distribution Great promotion \diamondsuit No more, no less.



The Changing Communication Flow



Conventional (e.g. press releases)



Contemporary, complex (blogging, social media ...)

The Changing Communication Flow (case ESO)

In today's fast-changing world of the new media it is no longer sufficient to walk the safe and well-trodden path. We need to follow the latest social trends, by being present in pop culture, teaming up with commercial partners, and engage in unconventional activities that build a bridge between the often isolated scientific world and the "real world".

- → Focusing on community coordination since June 2010
- ♦ Social media strategy set up and implemented
- Embracing the new communication flows and make fewer assumptions about the recipients

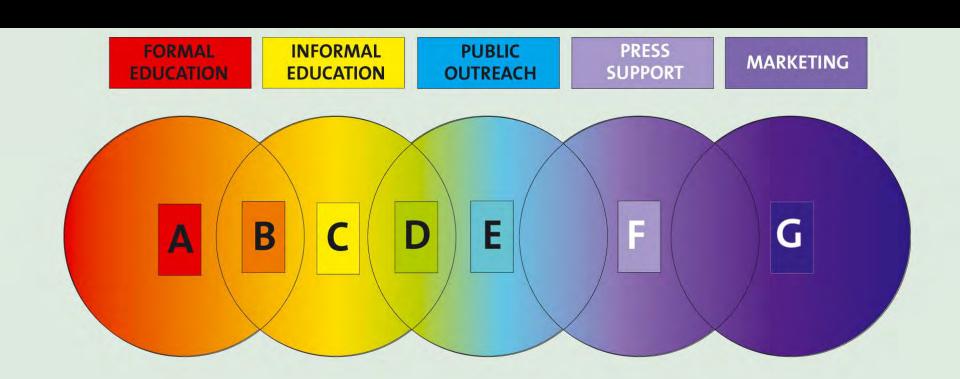


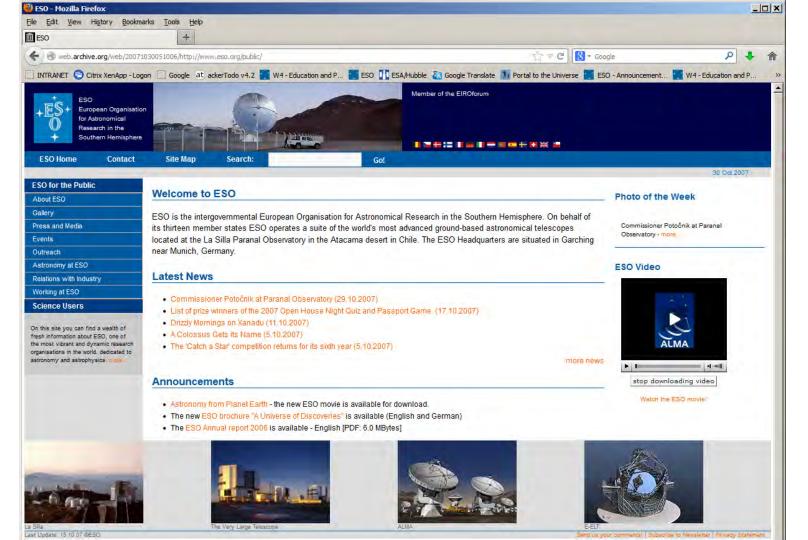
	-	PIO delivers to scientist
op class scientific results		Manpower to 'promote' the scientist's results
clear overview of the field		An outsider's (and expert's) view on what constitutes the most interesting parts of the result (the angle)
inks to good literature		Press release texts
xplanations and answers to sometimes stupid) questions		Press release visuals
atience		Sometimes a Video News Release
Quick response to the PIO's equests		A wide distribution through the media and others
aw images, image ideas, lustration ideas		
cientific proofreading of press eleases, visuals etc in the final pproval phase		
vailability (to PIO himself or to		
ournalist)		
ournalist)		
IO delivers to journalist	\leftrightarrow	Journalist delivers to PIO
	\leftrightarrow	Journalist delivers to PIO Visibility to science
IO delivers to journalist	↔	Section of the sectio
IO delivers to journalist iood news stories picked from he best scientific resources	←→	Visibility to science (Positive) publicity for
IO delivers to journalist food news stories picked from the best scientific resources ummarised info	↔	Visibility to science (Positive) publicity for organisation or project A wide dissemination of the
IO delivers to journalist food news stories picked from the best scientific resources ummarised info xcellent visuals	↔	Visibility to science (Positive) publicity for organisation or project A wide dissemination of the
iood news stories picked from he best scientific resources ummarised info xcellent visuals	↔	Visibility to science (Positive) publicity for organisation or project A wide dissemination of the
IO delivers to journalist GOOD news stories picked from the best scientific resources ummarised info xcellent visuals ontacts for scientists ome exclusive stories	←→	Visibility to science (Positive) publicity for organisation or project A wide dissemination of the

Journalist delivers to end-user	\longleftrightarrow	End-user delivers to Journalist
Excellent journalistic writing		Payment
Selection of the best results		Loyalty
Reasonable or good visuals		
Timely delivery		

Scientist	PIO	Journalist	
Values advanced knowledge	Uses the advanced knowledge in a broad context	Values diffuse knowledge	
Values technical language	Reshapes technical language into simple language	Values simple language	
Values near certain information	Uses facts, but also more speculative indications to give perspective	Values indications	
Values quantitative information	Balances facts with emotional and personal accounts	Values qualitative information	
Values near complete information	"Cuts through" when the results are trustworthy, but perhaps still not complete	Values incomplete information	
Values narrow information	Uses the frontline nar- row science to open doors to the broader context	Values comprehen- sive broad spectrum information	
Specialist	Specialist in communicating science to the general public	Generalist	
Theorist	Understands theory and applies it in the real world context	Pragmatist	
Values knowledge for knowledge's sake	Focuses on the knowl- edge that is relevant to society	Focuses on what is relevant to society	
ls cumulative	Is very picky with which information to accumulate	Is non-cumulative	
ls slow	Can develop stories over long time, but always delivers on time	Is fast	
Enjoys high professional status	Respects all other actors	Is in the lower ranks of professional status	

Typical spectrum of institutional activities





ePOD's first 5 years, 2008-2013:

Turn ESO's outreach into a light-house for science communication.

ePOD's next 10 years, 2013-2023:

To make ESO a household science brand in the eyes of the Member State tax-payers, Chile and beyond!

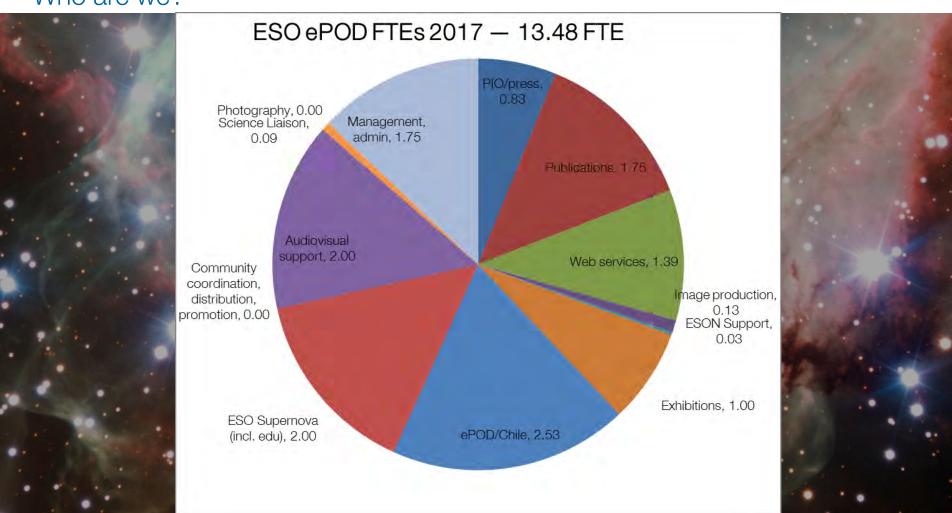
ePOD "Phase 2"

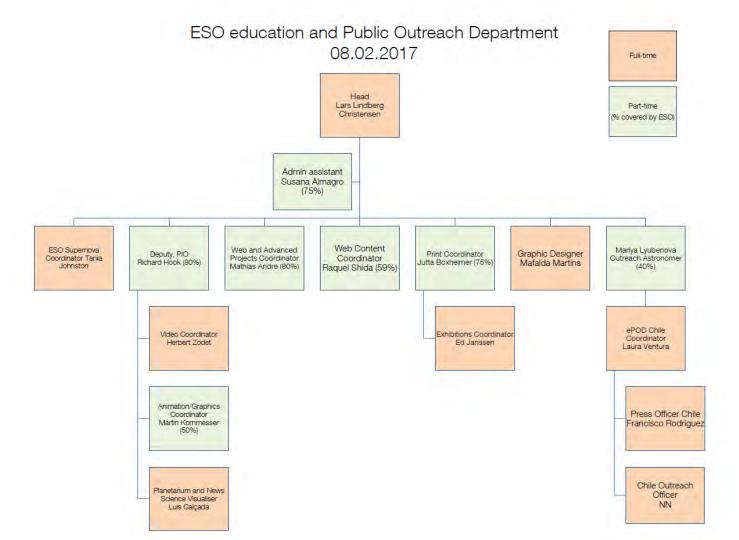
- 1. Embracing (and surviving) the opportunities of the ESO Supernova!
- 2. Building the **E-ELT** brand, continuously communicating the progress and its future results, increasing its visibility and popularity.
- 3. Consolidating the **ALMA brand**, by continuing the well-oiled communication pipeline for the ALMA developments and results, as well as strengthening the EPO collaboration between the Executives.
- 4. Solar Eclipse La Silla 2019
- 5. Adopting **new trends** in communication:
 - Embracing the new communication flows and make fewer assumptions about the recipients
 - Consolidating and expanding ESO's social media presence
 - Developing more projects based on co-creation
 - Making use of new technologies
- 6. Expanding our educational role. (ESO Supernova).
- 7. Expanding locally in Germany. (ESO Supernova).
- 8. Enhancing the **ESO brand**. ESO already has a very solid Visual Identity, but we need to implement it more widely so that all activities, products, and even buildings and hardware will bear the ESO emblem. Buildings etc.
- 9. Use all the new national telescopes at La Silla and Paranal.

"It was the best of times, it was the worst of times, it was the age of wisdom, it was the age of foolishness, it was the epoch of belief, it was the epoch of incredulity, it was the season of Light, it was the season of Darkness, it was the spring of hope, it was the winter of despair..."

Charles Dickens, A Tale of Two Cities (1859)

Who are we?



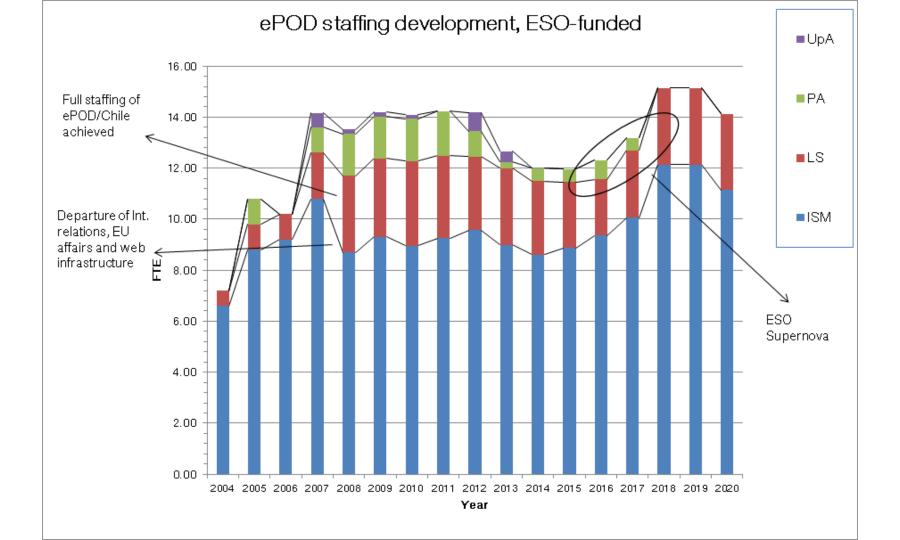


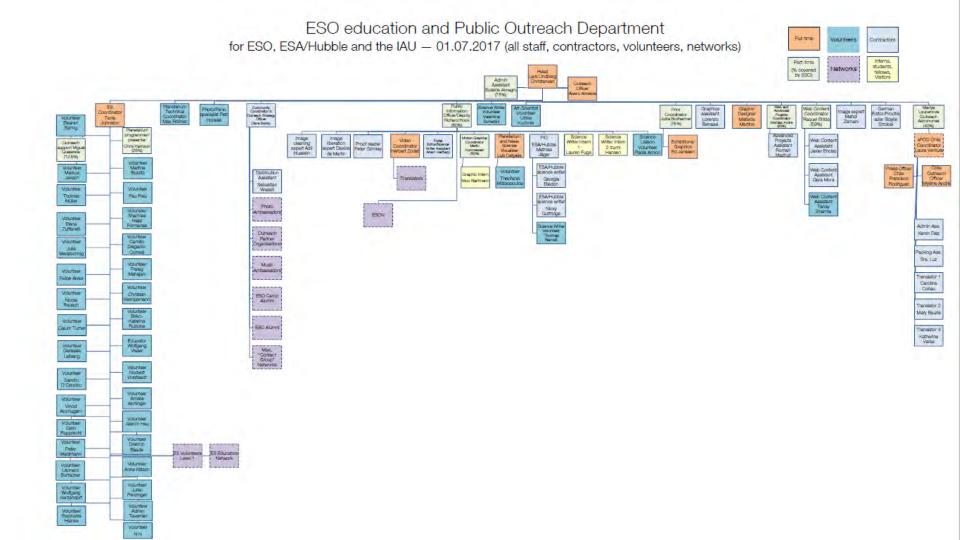
Who are we today?

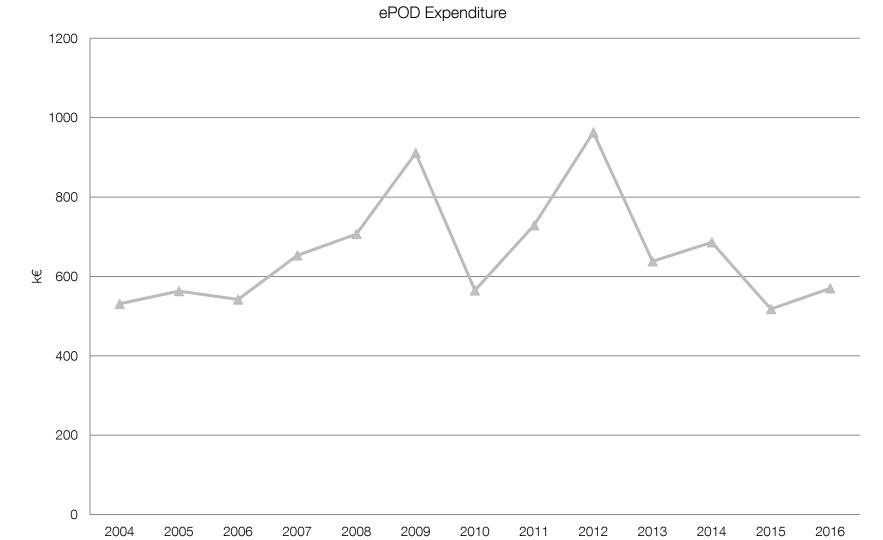
The ePOD staffing is at the lowest level since 2006 ESO: 13.48 FTE + 2 Intern

- ♦ ESA: 0.8 FTE + 0.75 Intern
- ♦ IAU: 0.4 FTE
- ♦ Networks: Volunteers, partners









The many different communicator roles today

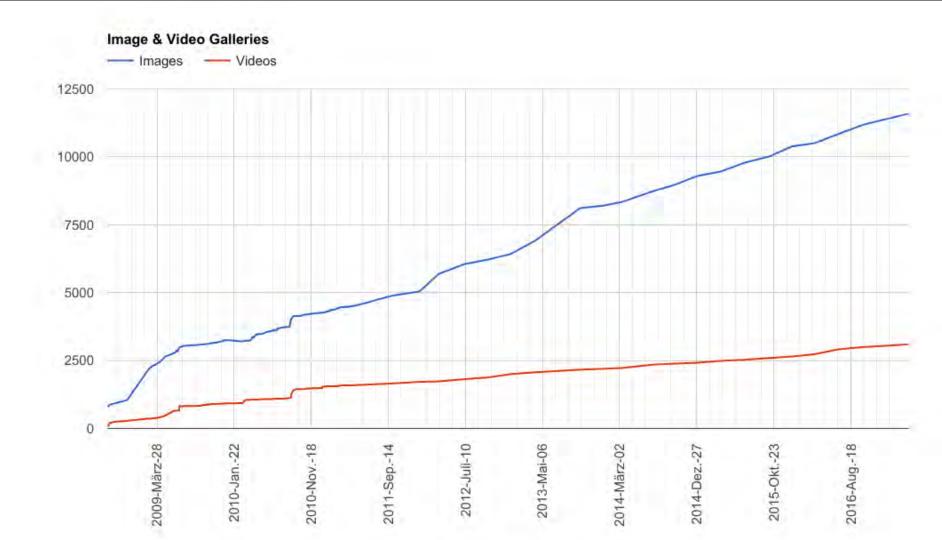
- ♦ Coordinator/manager/leader
- ♦ Science communicator, journalist, press officer (PIO)
- ♦ Layout designer
- ♦ Illustrator
- Motion graphic designer
- ♦ Scientist/researcher
- ♦ Educator
- ♦ Technical/IT expert and technologist
- ♦ Editor
- ♦ Proof reader
- ♦ Community coordinator, promoter
- ♦ Distribution, sales responsible, Customer relations
- ♦ Administrative assistant
- ♦ Image processing specialist
- ♦ Event organiser
- ♦ Web content coordinator
- ♦ Internal communicator
- ♦ Exhibition specialist

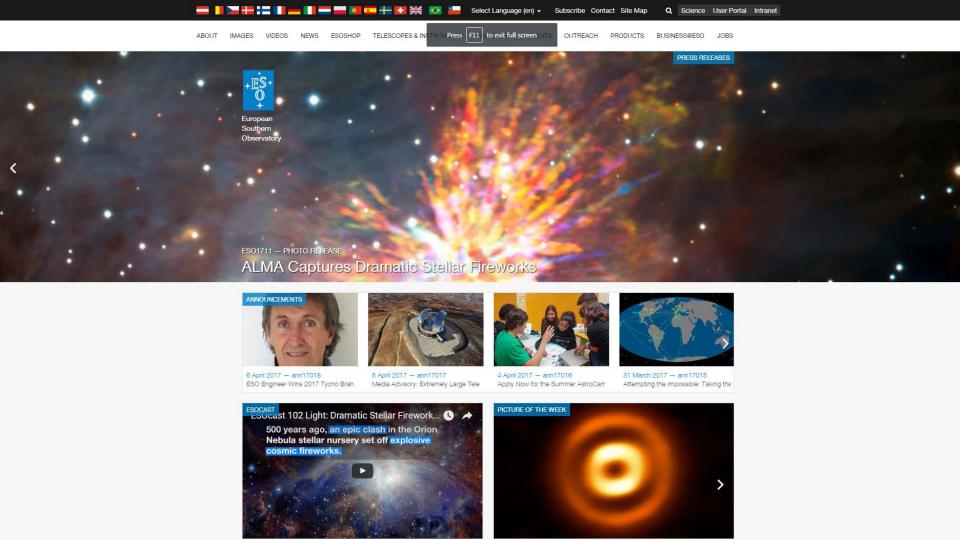


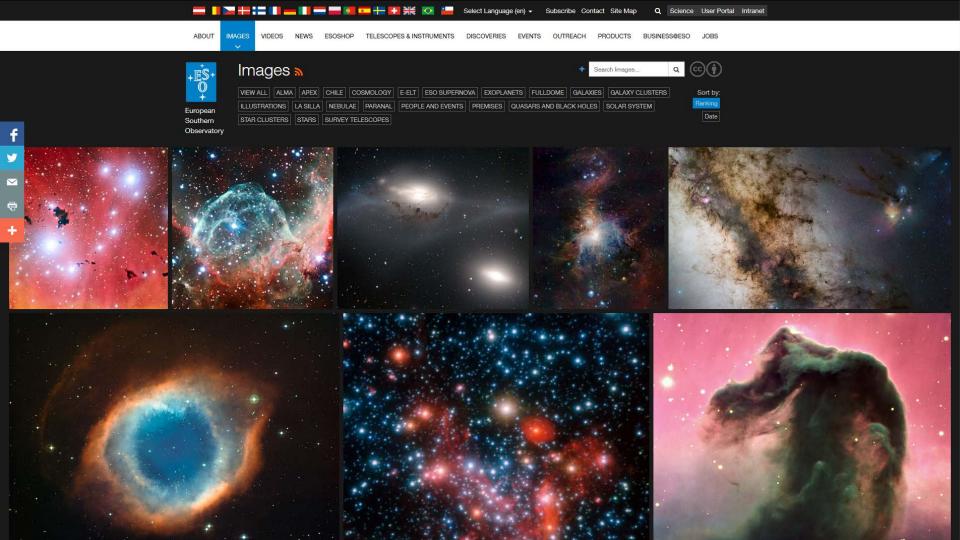
Staffing

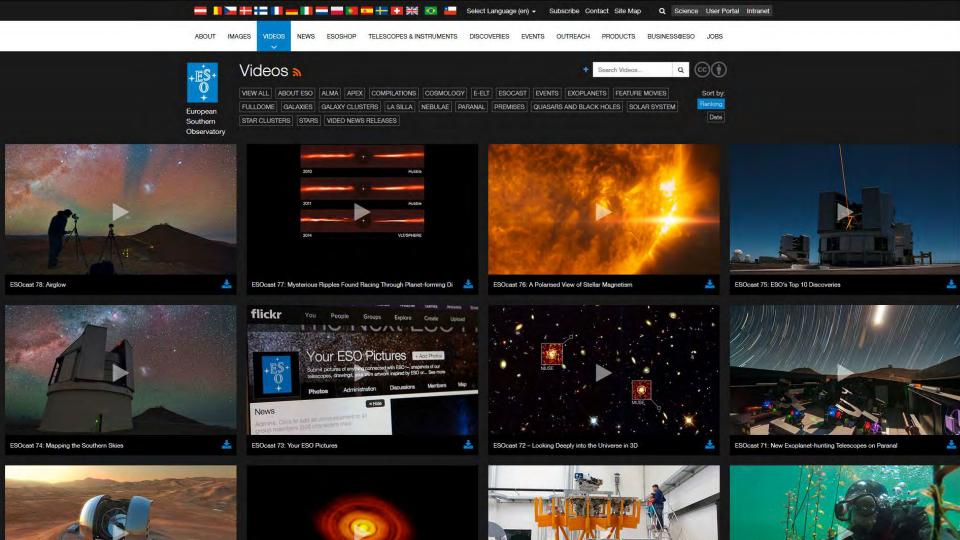
- ♦ Sourcing: Outsourcing/Insourcing/Crowdsourcing/Volunteering
- Motivation: creating win-win between the individual and the organisation
- ♦ Work with people's differences and use them as best as possible
- ♦ Avoid single points of failure
- ♦ Price of labour in different regions
- ♦ Procurement rules
- ♦ Crowdsourcing portals (example UpWork)
- → Timing => planning!

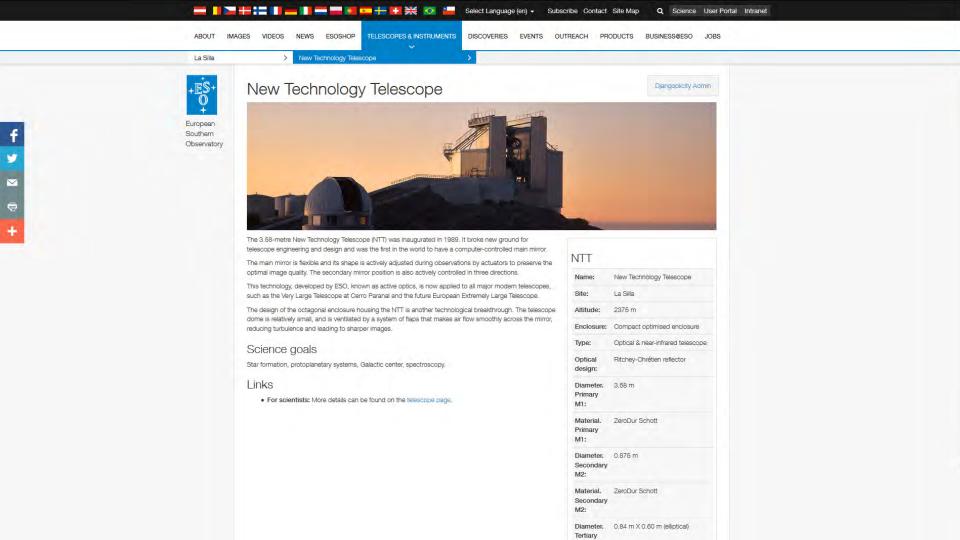


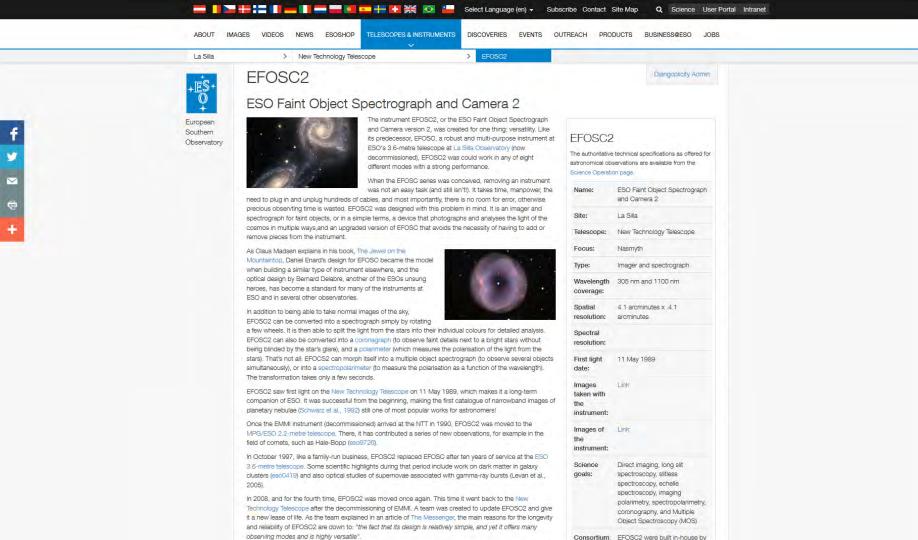


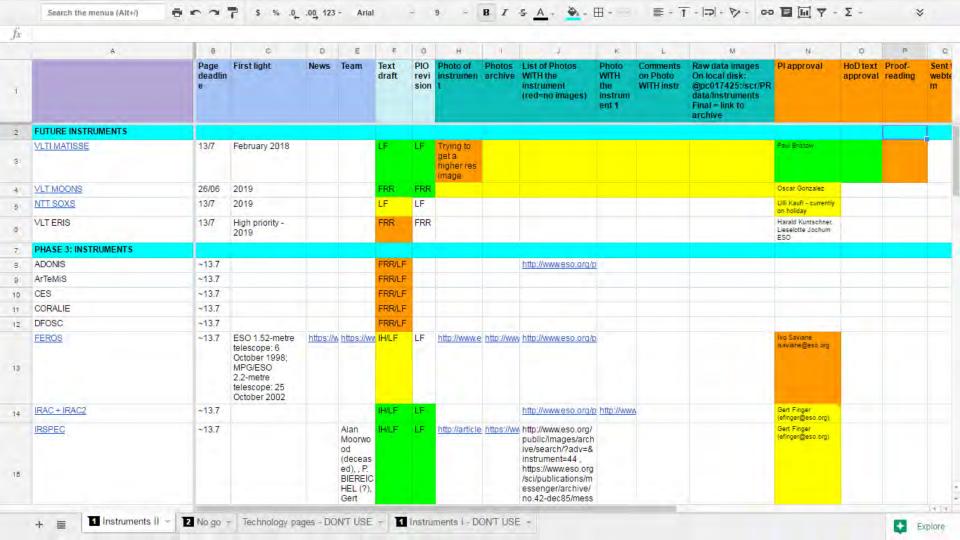






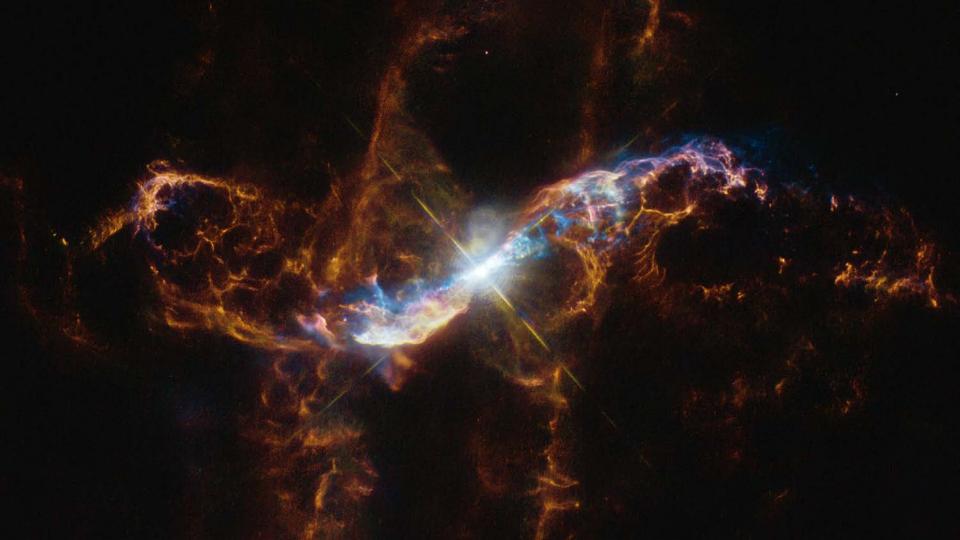




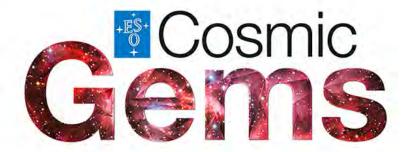












ESO holds a leading position in astronomy education and outreach, partly thanks to the steady production of stunning, high quality astronomical pictures. The current standard of quality of the images and the publication rate, together with the current promotion strategy and the promotion of incredible scientific results, have led to a steady increase in ESO's visibility, and enhanced public awareness of ESO's highly competent armada of astronomical facilities.

The majority of the published pictures are based on the content of ESO's Science Archive, where data collected by the organisation's telescopes are stored. However, ESO telescopes are scientific instruments, so most of the data that they produce are not suitable for the purposes of making colour images. Astronomers at ESO's education and Public Outreach Department (ePOD) have systematically searched the Science Archive, and most of the datasets that could be used for producing colour images have now been published in our online gallery of images.

To keep up the current flow of spectacular astronomical images, periodically released as Photo Releases and Pictures of the Week, ePOD has decided to launch a new initiative: the Cosmic Gems Programme. This is aimed at obtaining images with the ESO telescopes for the purposes of education and public outreach, and will allow ESO to maintain its world-leading position in this field.

This is a similar strategy to that adopted by the very successful Heritage programme, which has been acquiring spectacular high quality outreach images from the Hubble Space Telescope since 1997.







The Te Diangoplicity Admin

The Cosmic Gems team consists of outreach and imaging specialists, scientists and members of ESO's Operations team:

Olivier Hainaut, ePOD, project coordinator

Henri Boffin, operations

Lars Lindberg Christensen, ePOD

Richard Hook, ePOD

Ivo Saviane, Paranal Science Operation

Martin Kornmesser, ePOD, post production

Oleh Malyi, FITS data processing

Davide de Martin, dynamic range optimization

Adil Hussein, cosmetic cleaning

Level of communication, general

- The level of communication for a given item should correspond to its newsworthiness and importance
- Segregate the news
 communication products into
 the necessary layers and label
 them clearly
- Describe your communication strategy openly

The Press Release Visibility Scale			
Magnitude 7:	Live televised press conference with presence of a high ranking political figure		
Magnitude 6:	Live televised press conference		
Magnitude 5:	Press conference		
Magnitude 4:	Media teleconference		
Magnitude 3:	Press release		
Magnitude 2:	Photo release		
Magnitude 1:	Web-only posting		

Level of communication, ESO

- ♦ Levels:
 - 1. Live press conference
 - 2. Media telecon
 - 3. Science or Organisation press release
 - 4. Photo release
 - 5. Local, national press release
 - 6. Announcement (web-only + delayed email newsletter distribution)
 - 7. (Blog)
 - 8. Picture of the Week
 - 9. Social media only (Facebook & Twitter)
 - 10. Include in background material (web texts, multimedia gallery)
- Releases supported with extensive images, illustrations, and HD video
- ♦ Strategy described on a public page: ESO's press room









26 October 2015: Observations by

ESO's planet-finding instrument,

SPHERE, a high-contrast adaptive

optics system installed on the third

Unit Telescope of ESO's Very Large

Telescope, have revealed the

edge-on disc of gas and dust

present around the binary star



Infant Star's First Steps 9 November 2015: The power of

Sunset Panorama at La Silla 2 November 2015: This majestic panorama gives context to ESO's La Silla Observatory. The site is positioned 2400 metres above sea level in the southern outskirts of Chile's Atacama Desert. Far from the light pollution of civilisation it

Planet-hunting SPHERE Images First Circumbinary Planet System with Disc

SPHERE Reveals Spiral Disc Around Nearby Star 19 October 2016: ESO's SPHERE, a planet-hunting instrument installed on the Very Large. Telescope in Chile, has uncovered an unusual structure around a

nearby adolescent star named HD

the Atacama Large Millimeter/submillimeter Array (ALMA) reveals two immense, rippled jets of dense gas with near-perfect symmetry emanating from a single source at the centre of this image. At their origin lies an extremely young star - called a protostar - that is beginning the

sky for ESO's telescopes. La Silla has been an ESO stronghold since the 1960s with only a selection of ESO's telescopes visible in this image: The ESO 1-metre Schmidt telescope, the ESO 1-metre felescope and the ESO 1.52-metre

provides a clear view of the night

system HD 106906AB, HD 106906AB is a double star located in the constellation of Crux (The Southern Cross). Astronomers had READ MORE



READ MORE

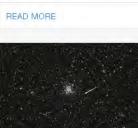
long journey to becoming a star

much like the Sun. The infant star.

known as CARMA-7, and its jets

are located approximately 1400

light-years from Earth within the







potw1540 - Picture of the Week

potw1539 - Picture of the Week potw1538 - Picture of the Week Total Lunar Eclipse over Keeping cool at La Silla

potw1541 - Picture of the Week Outbursts from a newborn star

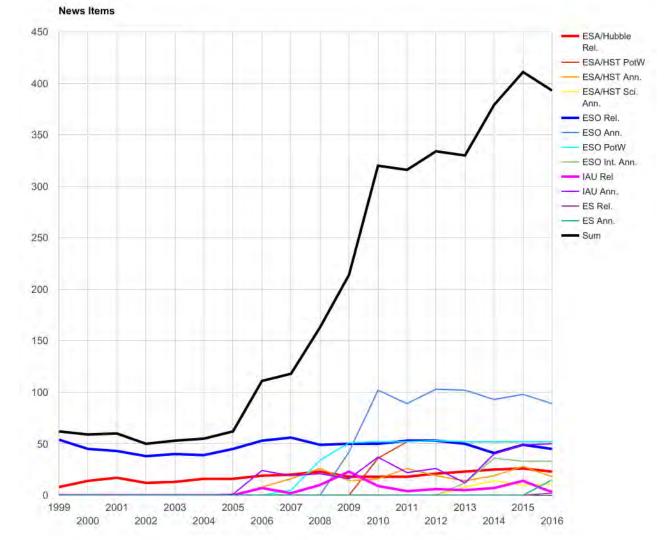
10 October 2010 A mail stills

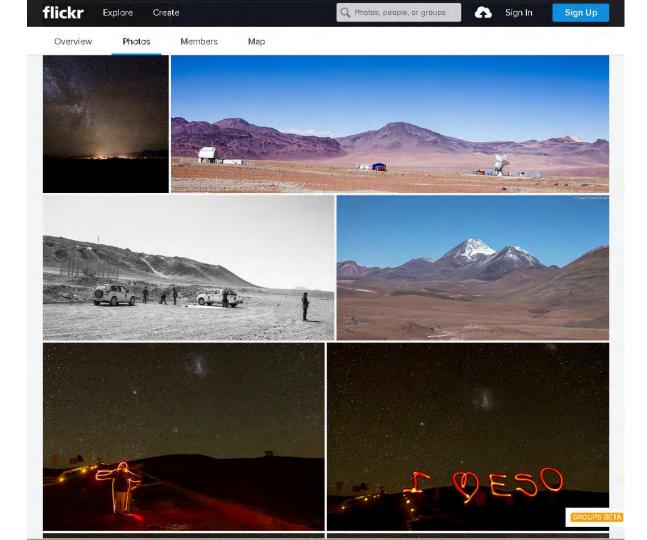
A Microlensing Mystery 5 October 2015: This spectacular

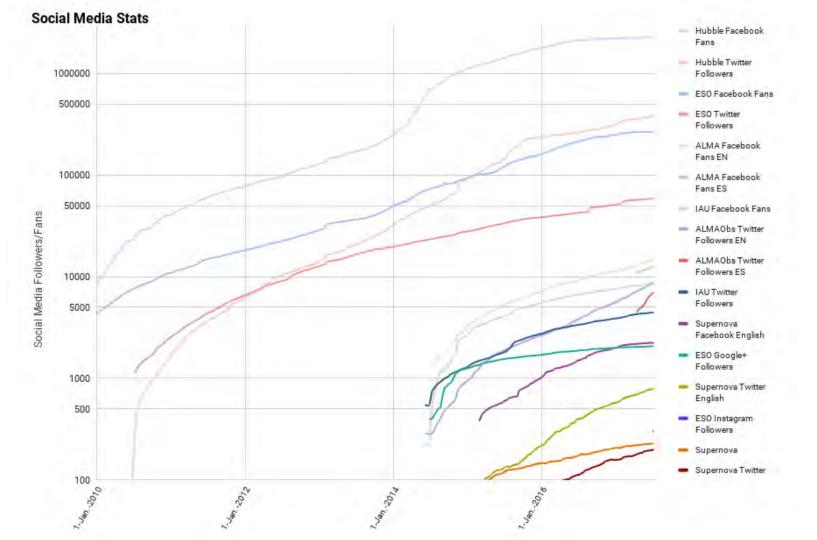
starry field of view shows the

ESO Headquarters 21 September 2015: This striking

nicture of the New Technology

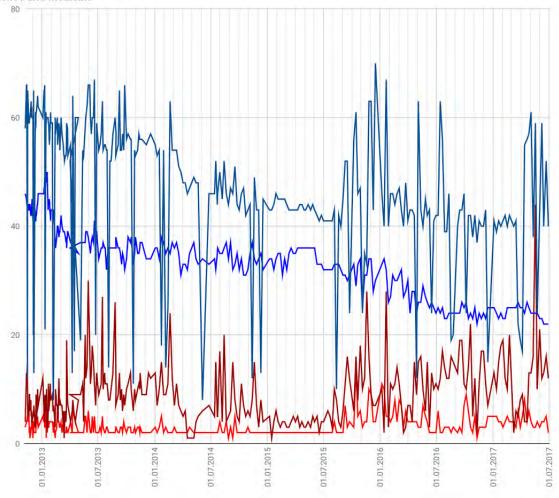




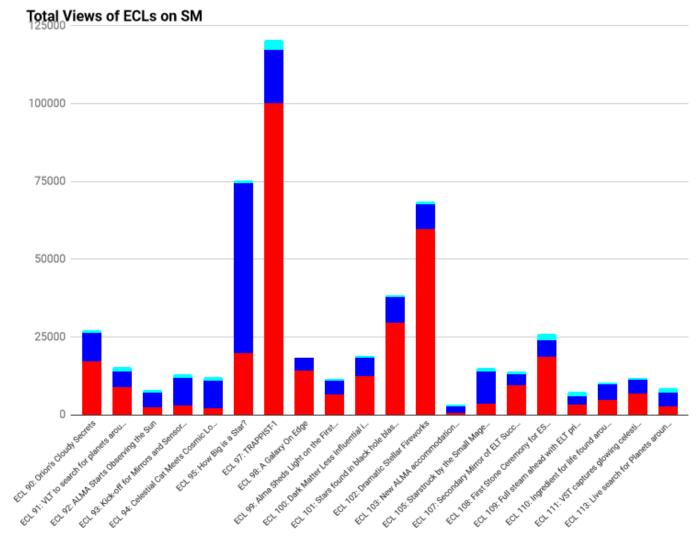


iTunes / Science and Medicine

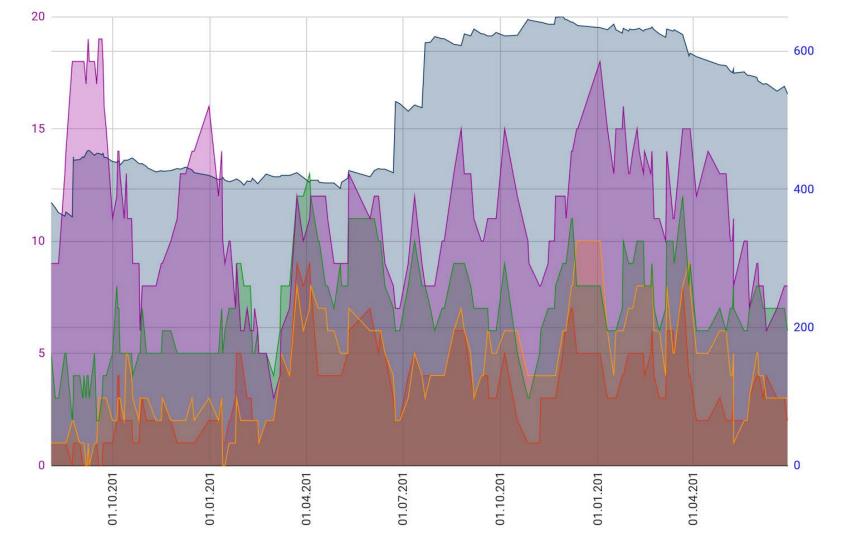
Rank



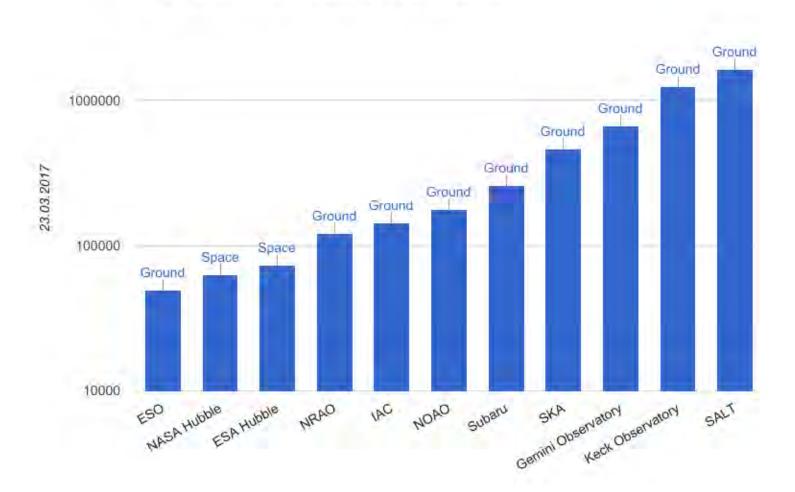
- UK HubbleCast
- US HubbleCast
- UK EsoCast
- US EsoCast

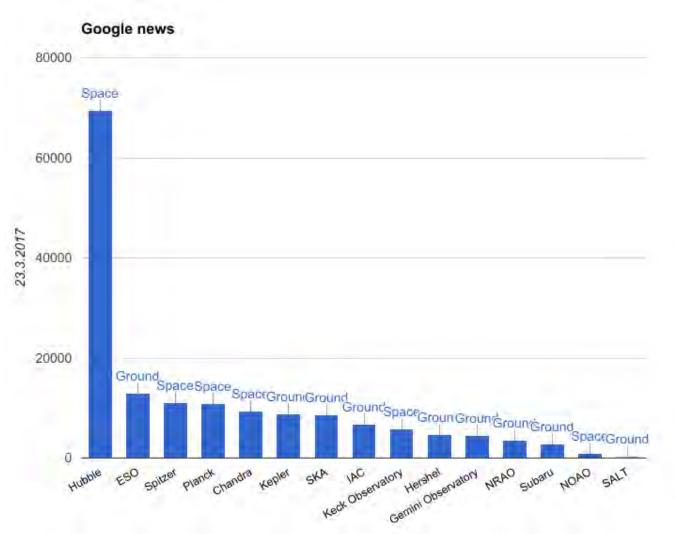




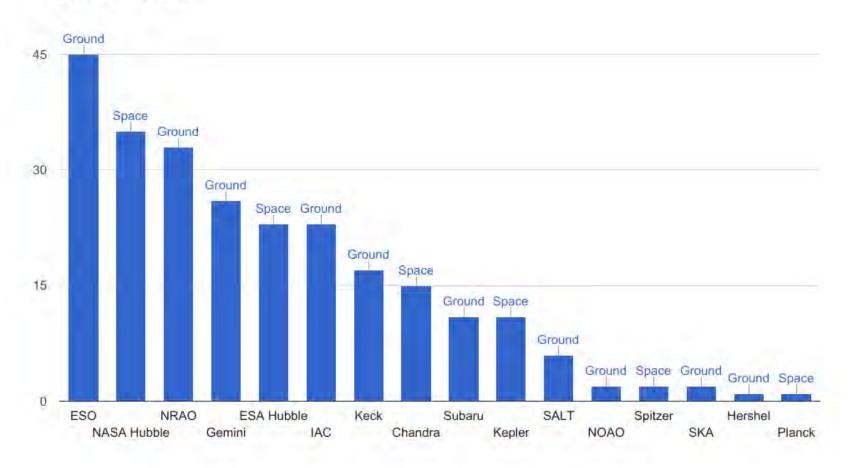


Alexa rank, observatories (space and ground) LOG

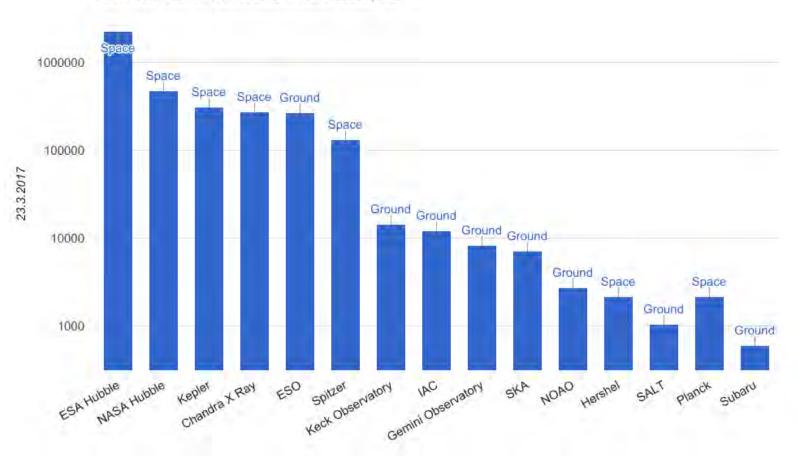




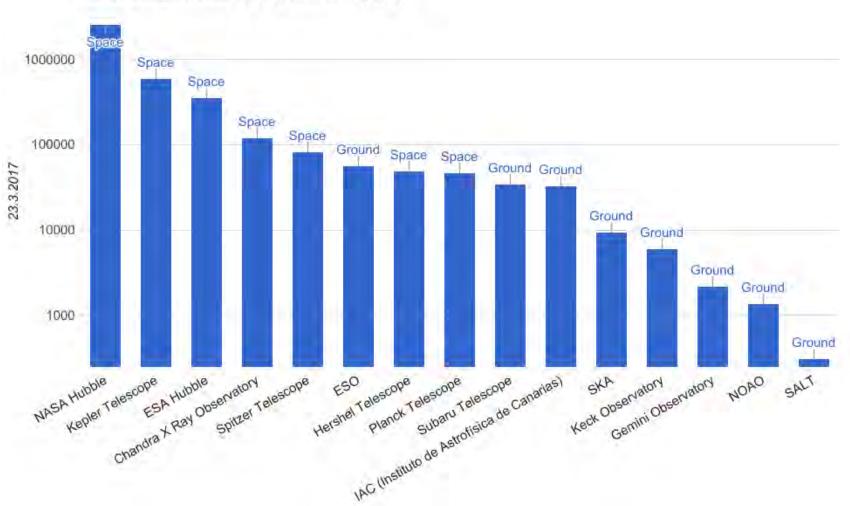
Press releases 2016



Facebook Friends (Space and Ground-based) LOG

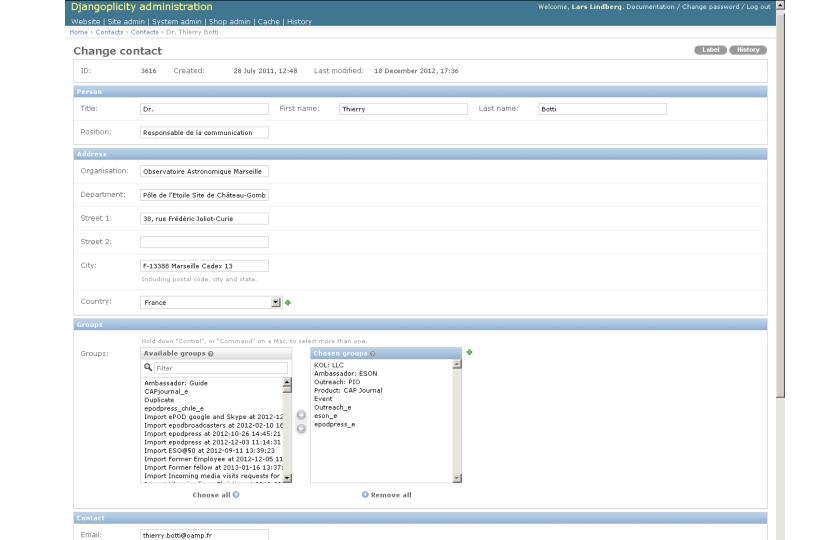


Twitter followers(Space and Ground-based) LOG



Some key figures relating to ESO's outreach activities in 2016

- 82 media visits
- Several hundreds of millions reached via traditional media (esp. From media visits)
- 122 interview requests
- 135 million+ reached via social media on ESO's main English accounts alone
- 56 million+ reached via social media on ESO's translated accounts
- 693 500 reached via social media on ESO Supernova English and German accounts
- 253 170 Facebook friends
- 51 469 Twitter followers
- 39 100 individual social media posts on 60 channels in 18 languages
- 27 ESON Countries
- 52 print products
- 11 408 images total (image archive)
- 3048 videos total (video archive)
- 8244 weekend visitors
- 45 443 Newsletter subscribers
- 27 383 contact addresses
- 306 distribution tickets resolved
- 1400 ESOshop orders sent
- 2200 web content tickets resolved



Djangoplicity administration Website | Site admin | System admin | Shop admin | Cache | Tasks | History

Event types

Event types translations

Announcements			Recent Actions
Announcement Types	♣ Add		My Actions
Announcement translations	♣ Add		Artist's impression of ESO Supernova Planetarium 8 Visitor Centre
Announcements	4 Add		Image Image
Web update types	♣ Add		
Web updates	♣ Add	# Change	Image
Authentication and Authorization			Artist's impression of ESO Supernova Planetarium Visitor Centre
Groups	♣ Add		Image Artist's impression of ESO Supernova Planetarium Visitor Centre
Users	♣ Add		
Contacts			Image Making Way for Construction of the ESO Supernova
Contact group actions	⊕ Add		Image deso1544 Press Release Barnard's Loop and the Magellanic Clouds Image La Silla Time-lapse NTT Video A Fish-eye View Inside UT1 (time-lapse) Video A Fish-eye View on the VLT Video
Contact groups	♣ Add		
Contacts	⊕ Add		
Countries	⊕ Add		
Country groups	♣ Add		
Deduplications	⊕ Add		
Fields	⊕ Add		
Group categories	♣ Add		
Import mappings	⊕ Add		
Import templates	⊕ Add		
Imports	⊕ Add		
Labels	⊕ Add		
Postal zones	⊕ Add		
Crawler			
Urls	⊕ Add		
Customsearch			
Custom search conditions	♣ Add		
Custom search groups	d • Add		
Custom search layouts	⊕ Add		
Custom search models	♣ Add		
Custom searches	⊕ Add		
Eventcalendar			
Event countries	♣ Add		

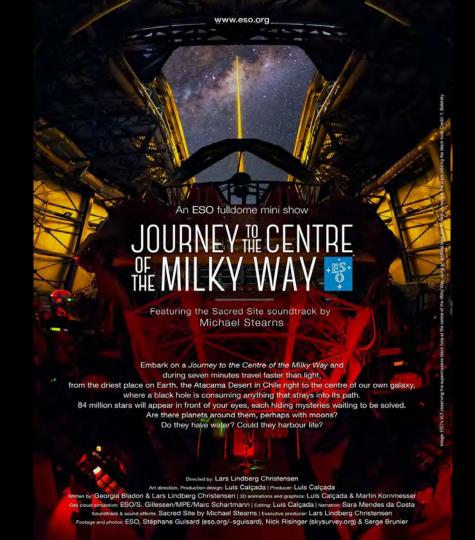
Add / Change

Licensing Apply as liberal a licensing model as possible Only restrict the distribution if it is absolutely necessary and if you are prepared to lose 10-1000 times the visibility of an open licensing model

Licensing (case ESO)

- All ESO images and videos are released under the Creative Commons Attribution 4.0 Unported license
- We still get plenty of emails asking about our licensing (!) (easy to answer with standard replies)
- ♦ This has solved lots of issues in a very strategic way
- We have lost a few deals with spectacular images but we cannot deviate from our licensing model (in order not to confuse our customers)







FROM EARTH TO THE UNIVERSE

This stunning voyage through space and time conveys the Universe revealed to us by science. Revel in the splendour of the worlds in the Solar System. Travel to the colourful birthplaces and burial grounds of stars. And still further out beyond the Milky Way to the unimaginable immensity of myridads of galaxies.

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THEOFAN'S MATSOPOULOS THEOFAN'S MATSOPOULOS - LUIS CALCADA: MARTIN KORNMESSER

ANN ACCOUNT COME NICOLAS MATSOPOULOS - LARS LINDBERG CHRISTENSEN - ANN E RHODES

SARA MENDES DA COSTA AGO AN THEOFANIS MATSOPOULOS DECIDENTADOS LARS LINDBERG CHRISTENSEN

www.eso.org #Earth2Universe

From Earth to the Universe

- The world's first full-length fulldome planetarium movie freely available for download.
- Released in high-resolution 4k, 2k, 1.5k fulldome formats (30 FPS), for the worldwide planetarium community to download (via our CDN) and use
- Web page: via <u>supernova.eso.org/ips</u>
- Trailer is available in Fulldome and Flat.
- v2 update/bug fixing/improvement just released
- Educational material is planned



Multi-national Europe

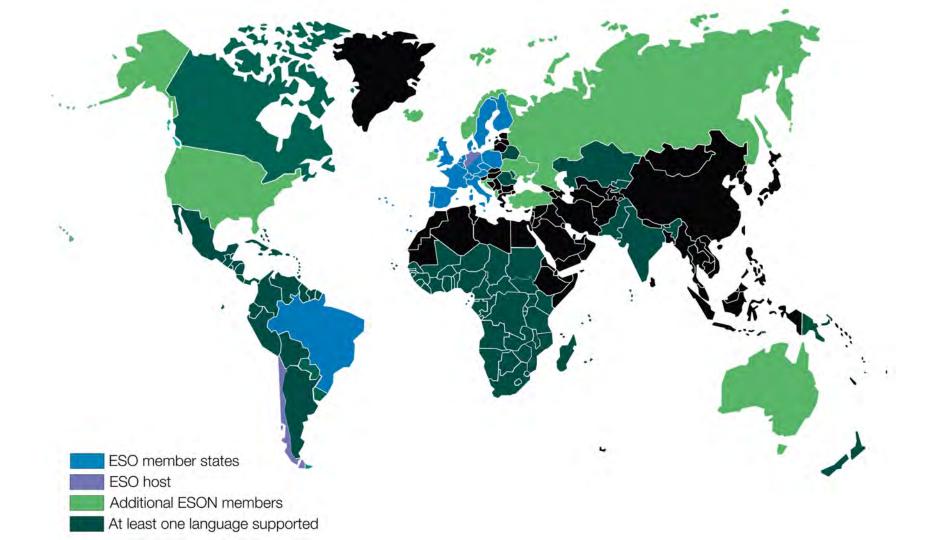
- ♦ Europe has many nations and many languages
- ♦ Communication can not be as broadly targeted as in e.g. the US
- ♦ Translations are needed
- ♦ Differences in culture also means that things cannot just be translated but also need adaptation

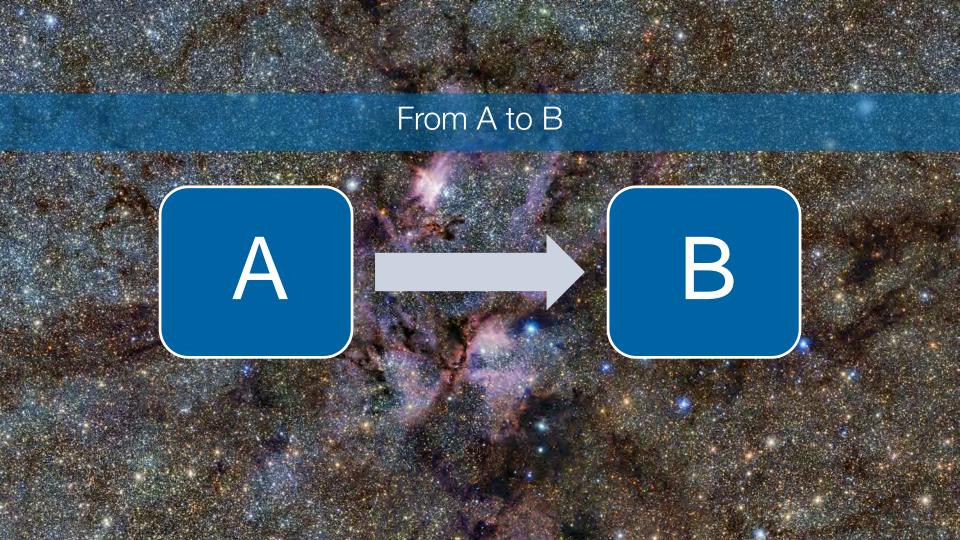


Multi-national Europe (case ESO)

- ♦ Create a sustainable win-win with national partners
- ♦ ESO Science Outreach Network (ESON): representatives at national level with formal contracts
- Press releases now available in all 12 languages of member states + 4 other languages (28 versions)
- ♦ ESON "mini sites" available on www.eso.org, with translated press releases and contact details
- ♦ Other products: captions, subtitles etc.







Production cycle for (communication) products

- → Almost universal across different products, unless you're an artist (and even then ...): a finite number of the same steps are necessary to make a product.
- ◆ Even communication products made for very different target groups usually involve the exact same steps.
- ♦ This applies to 1-person bands, as well as teams.
- ♦ This applies to small tasks, as well as large projects.

Production cycle for (communication) products 3. 5. 2. Producing 4. Publishing Distributing Initiating/ Approving/ QC Archiving/ Evaluating/ /Promoting Brief clean-up close-out GSEN.

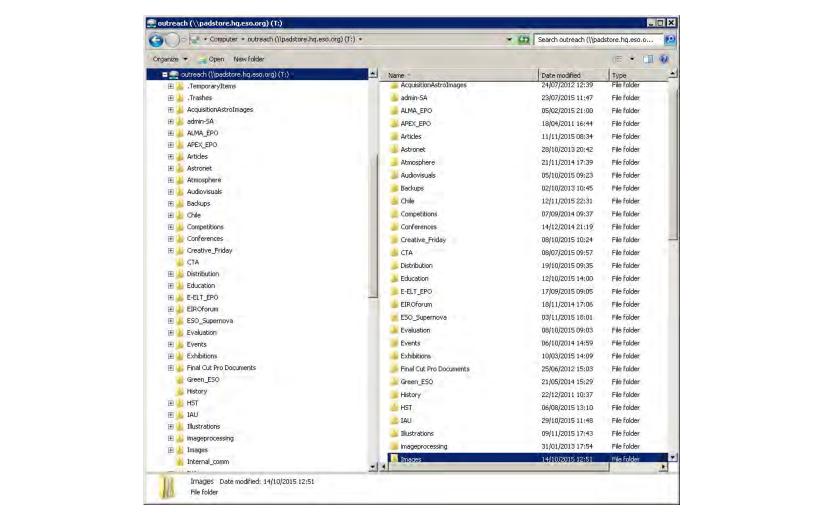
The Brief/Statement of work/Scope of Work/Ticket/Request

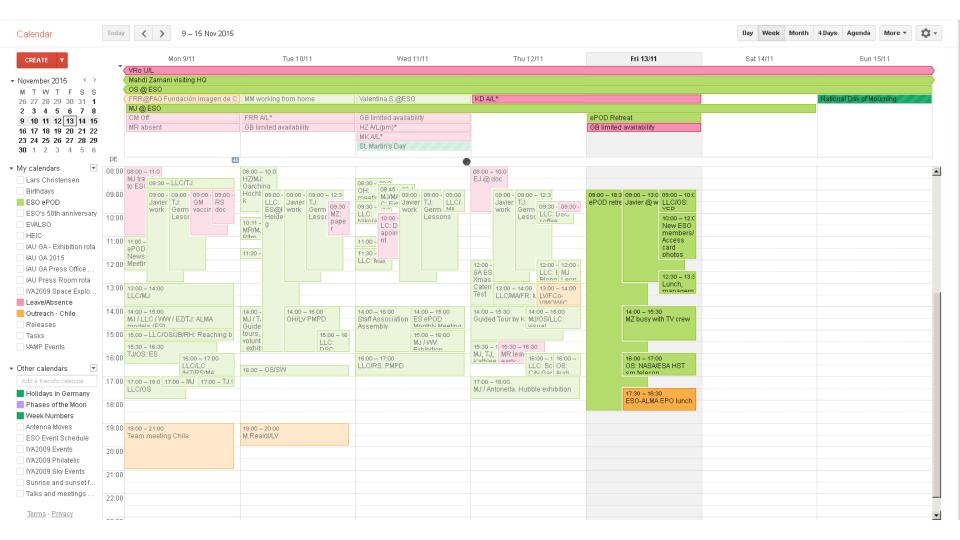
Communicate clearly, in written form Formally, or less formally (but still written) Log your brief (no Skype) Scope: What? Where? Why? (work activities, deliverables, quality requirements) Resources: Who? How much? Pricing Schedule When? How long? Timelines. Milestones

Collaborative Tools (ESO)

- Collaborative workflows in cloud spreadsheets
 - ♦ Transparency
 - ♦ Visual roles, easy delegation
 - ♦ Visual scheduling and re-sorting
- ♦ Collaborative documents for creative hands-on work like writing
- ♦ Other tools: Joint calendars, Wiki/internal webpages, Bug tracker
 (1 email = 1 ticket)
- ♦ Joint network or cloud drive for everything
- ♦ Data gathering: Preserving experience and analyse
- ♦ Good internal communication
- ♦ Internal guidelines
- ♦ Meetings (regular, effective, minuted)
- ♦ Presence –physical, email, instant messaging, video conferencing
- ♦ End-to-end project cycle awareness: Conceive, spec, implement, iterate, seek approvals/Quality Control, publish, test, evaluate







The Collaborative Spreadsheet



Examples



Pipelines

The following Pipelines are not part of the deliverables as such but illustrate the implementation. They are all sensitive to resource reductions and even, to a lesser extent, change of personnel.

- News pipeline: state-of-the-art end-to-end operation with careful evaluation in both ends, full documentation of all steps. Status: Sub-critical. The incoming stories are increasing (even dramatically lately with ALMA), and we cannot take on the increase. Our scouring on astro-ph has been given up. Our statistics and evaluation are not kepr updated. We have had small diplomatic incidents, and some scientific mistakes. The risk is increasing.
- Photo pipeline: Full evaluation, colour-correcting, publication, archiving of ~2000 incoming images per year. The best enter news production as PoTWs. Status: nominal. (except that LLC is responsible for this pipeline, which is not nominal)
- Data-to-images pipeline: World-leading production of astronomical imagery, with the bulk
 of the work outsourced. Status: nominal, but no room to expand with the ever growing
 image sizes.
- Print pipeline: End-to-end operation with full evaluation of needs, target groups, print volumes, scheduling, procurement (pricing). Status: nominal, but fully loaded until into 2014.
- Community Coordination pipeline: promoting ePOD's products and activities towards relevant stakeholders, which also includes physical distribution or distribution of electronic newsletters. All work is outsourced.
- 6. Web pipeline: the one-mail reporting of bugs, corrections or new tasks, and the rapid response of the team more than 5000 times per year is incredibly efficient. Continuous interaction with the developers ensure that the experience gained and changing needs, can be taken into account. Most of this work is outsourced. Status: nominal
- Translation pipeline: by good management of the <u>ESON</u> network all weekly translations are made, and with a 95% delivery-on-time. Status: nominal.



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fx	Product/Service/Activity ->						
	А	В	С	D	E	F	G
1	Product/Service/Activity ->	Template	Einstein's ring & ESO movie	Campaign	ALMA Residence Biennale Venice sinikka.kouv		Planetariur shows fror Masashige Ilda
2	Deadline		01.11.2015	01.12.2015	i	19.06.2017	06.10.2017
3	NEWS PRODUCTS & NEWSLETTERS						
4	Press conference					*	
5 I	Press release					*	
6 4	Announcement*					*	
7 1	Announcement		*	*	*		*
	PotW						
9	Internal announcement					*	
10 I	Local announcement						
11 (Outreach NL editorial		*	*	*	*	*
	AU Outreach NL		*	*			*
13 I	New on eso.org/hst archive						
	Stars@eso archive						
	Events archive			*		*	*
	SOCIAL MEDIA						
	posts		*	*	*	*	*
	competition						
	Dedicated hashtag			#PaleRed[Dot	#ESOsupernov	
	Facebook cover PNG image			*		*	*
	Twitter banner image					*	
	Twitter feed on web page						
	Upload on ISSUU						
	Upload on Scribd						
	IMDB (description, poster etc.)						
	FDDB (description, poster etc.) ADS						
	AUS Ad on homepage			*		*	*
	Ad in our newsletters						
	Ad in The Messenger						
	Ad on PTTU						
						*	
	Ad in CAPj Frame at end of ESOcast/Hubblecast						
	Science in School a noweletter						

nature

THE INTERNATIONAL WEEKLY JOURNAL OF SCIENCE

NEAR HORIZON

Proxima Centauri, closest star to the Sun PAGES 408 & 437



The **Economist**

The Melungeons: America's lost tribe

A new target for central banks

Management lessons from the mafia The West's most awkward ally

BRAVE NEW WORLDS

Pioneers. planets and the next space age

Scientist

SAD MEDICINE Why so much health advice turns out to be wrong

WE'VE FOUND AN EARTH-LIKE PLANET AROUND OUR NEAREST STAR

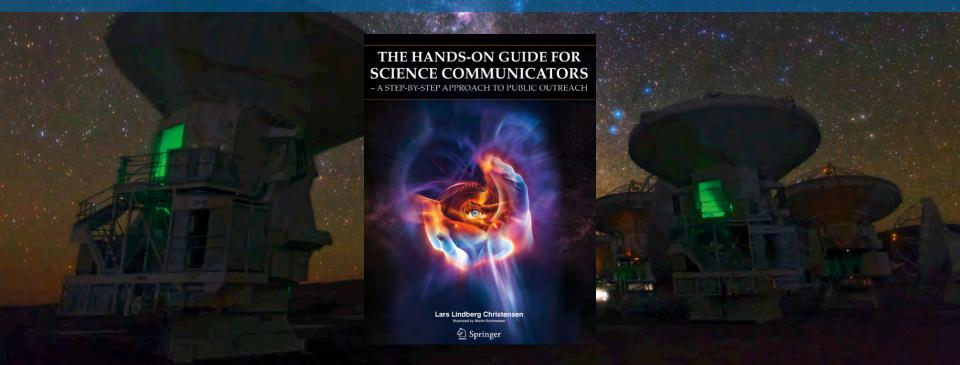
SPECIAL REPORT: PROXIMA B

Should we go there?

RORR USSS 95 CANSS 95

WHEN DARWIN MET MENDEL How genetics transformed evolution

By applying standard (industrial) management techniques we can optimise the return-on-investment, also in science communication





Other messages (mixed bag)

- ♦ Problems can be solved in two ways: Fire-fighting, or strategically.
- ♦ Apply the 80/20 principle
- → There are two dominating poles in the production process: the chaos of creativity and the order of a rigorous workflow. In the struggle between the two, excellence is born
- Evaluate! Qualitative and quantitative success metrics.
- ♦ A good communication collaboration starts with information and an openness to understand the work of the other actors
- ♦ Science communicators benefit greatly from internal collaboration within their community. The advantages of exchanging ideas and sharing resources far outweigh the disadvantages of helping colleagues who in some senses may be in direct competition with you.
- A knowledge-driven society requires proper political attention to, and proper funding for science communication in the coming years. The future of science depends on our ability to spark scientific interest in the young generation.
 - A budget allocation for science communication of between 1% and 2% of the total operations budget for a scientific project seems reasonable to reflect the most common ambitions



Other messages (mixed bag)

- A communication office needs to be staffed above the critical mass to have the most impact. We (and our management) sometimes still fool ourselves, but no one can cook soup on a stone. Professional science communication is properly funded science communication
- ♦ Flexibility and freedom are two keynotes of a communication office. Having "technical autonomy" is mandatory
- ♦ Train & Publish, work "scientifically" (example: CAPjournal) to document and share your experiences!
- ♦ The customer is always right
- ♦ If it is not on the web, it does not exist
- ♦ If it ain't broke, don't fix it
- Make mistakes, but don't fail. If no mistakes are made, the envelope has not been pushed far enough
- ♦ Growing win-win relations, working with the community towards a common goal.
 Allow Commercial exploitation.
- ♦ Any EPO product can be produced in a thousand ways. No single solution will ever be shown to be the best
 - In the real world the EPO offices that succeed are those who manage their resources (human, financial, technological and natural) in the cleverest ways, who learn from experience and never merely solve problems, but analyse and use every solution and outcome to make fact-based, strategic decisions for the future.





supernova.eso.org

A cooperation between ESO and the Heidelberg Institute for Theoretical Studies (HITS), the research institute of the Klaus Tschira Stiftung (KTS)

Klaus Tschira Stiftung gemeinnützige GmbH





Heidelberg Institute for Theoretical Studies



ESO Supernova — Further Partners

Constellation partner



EVANS & SUTHERLAND

Planet Partner



Education Partners





Technology Partner













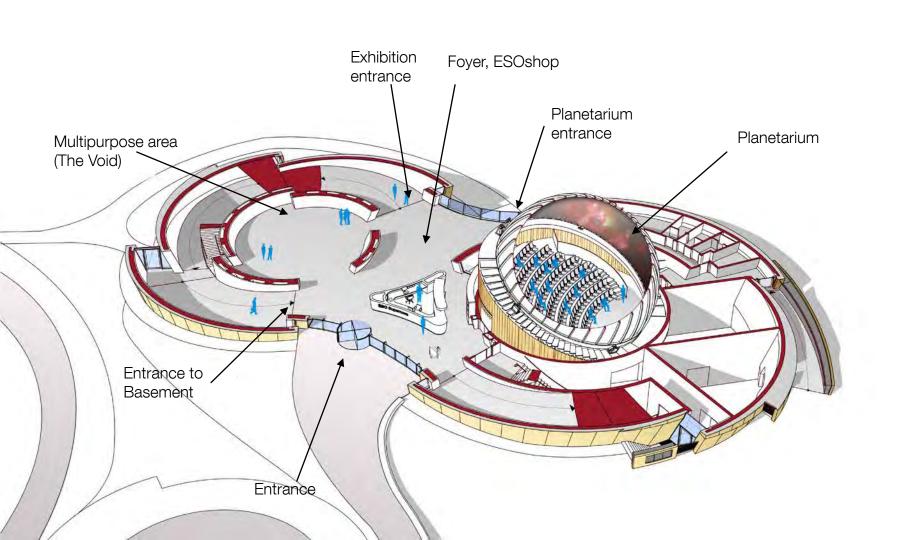


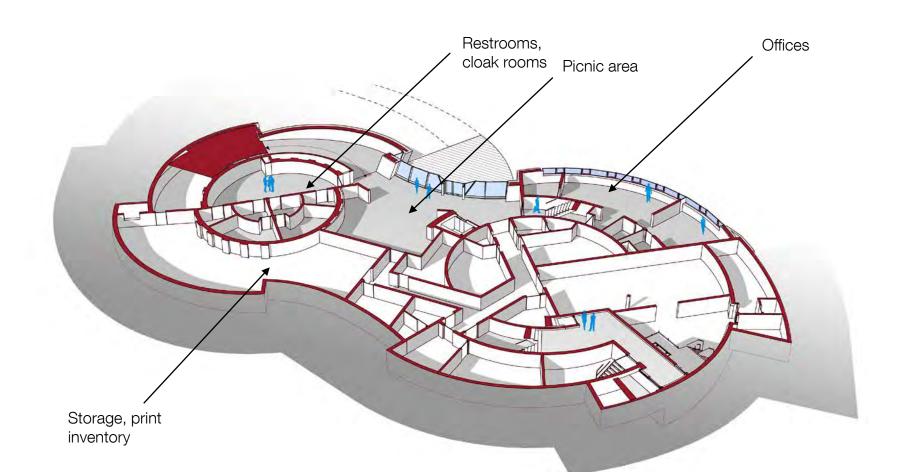


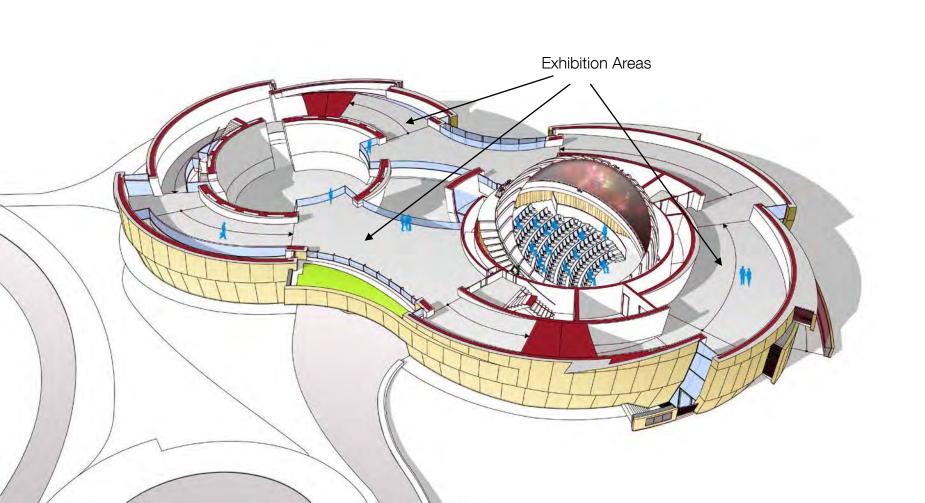


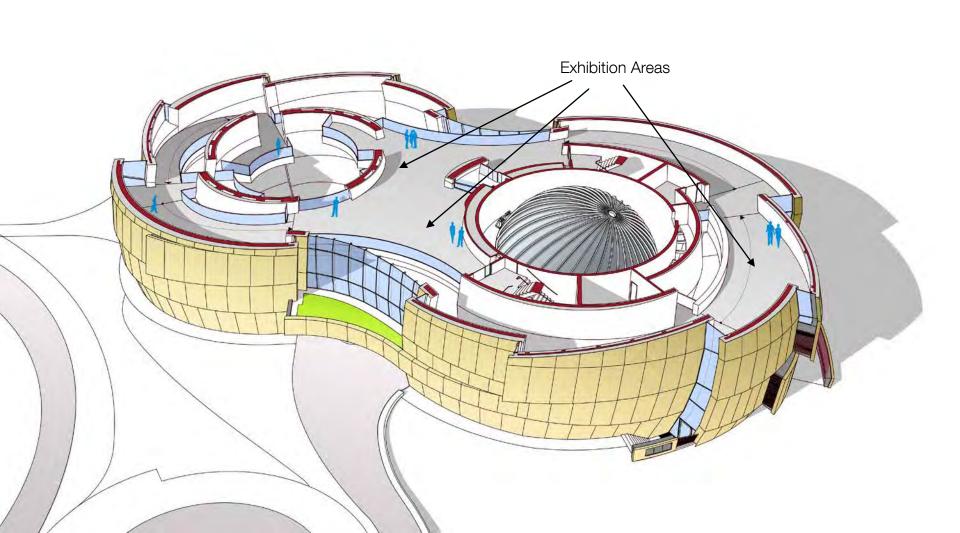
The ESO Supernova Planetarium & Visitor Centre charges no entrance and provides free access to all activities

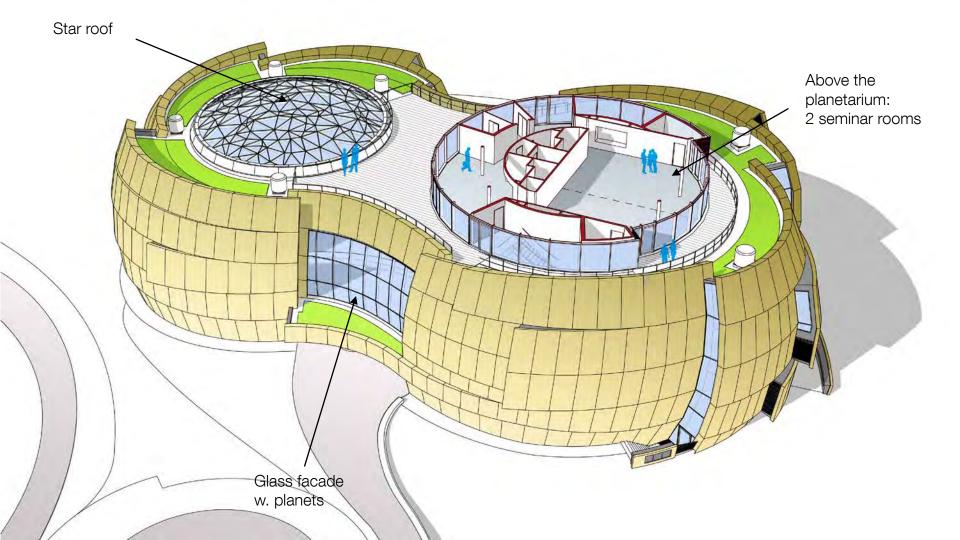
















Functions

- School visits: workshop/tour/show
- Planetarium shows
- Permanent + temporary exhibition
- Public events, talks, cosmic concerts, poetry under the stars ...
- Teacher training
- Guided tours in the exhibition, at ESO HQ
- Visualization "showroom" for astronomers
- +ES+ 0+
- Window for campus science
- Company events

